



## **REPORT OF THE ROUND TABLE ON A SUSTAINABLE WORLD COCOA ECONOMY ACCRA, 3-6 October 2007**

1. The first meeting of the Round Table on a Sustainable World Cocoa Economy was held at the International Conference Centre in Accra, Ghana from 3-6 October 2007 with the generous sponsorship of the Ghana Cocoa Board and the Ministry of Agriculture, Nature and Food Quality of the Netherlands. The Meeting was organized by ICCO and the Ghana Cocoa Board.
2. The Round Table brought together more than 200 participants from 25 countries spanning the five continents of the world. They included representatives from cocoa farmers, co-operatives, traders, exporters, processors, chocolate manufacturers, wholesalers, retailers, governmental and non-governmental organizations, financial institutions, as well as donor agencies. The meetings were conducted over four days in five plenary sessions and three focus groups. Each focus group meeting was dedicated to a different cocoa sector; one for farmers, one for governments and one for the industry/civil society. Delegates were free to participate in whichever Focus Group was of most interest to them. The list of participants is attached as **Annex 1** to this document.
3. The first Plenary session of the Round Table began with an Opening Ceremony presided over by Hon. Kwadwo BAAH-WIREDU (M.P.), Minister for Finance and Economic Planning with welcome addresses by Mr. Isaac OSEI, Chief Executive, Ghana Cocoa Board; Mr. Marcel VERNOOIJ, Ministry for Agriculture, Nature and Food Quality, the Netherlands; Mr. St-Cyr DJIKALOU, ICCO Spokesman for Producers; and Mr. Hagen STREICHERT, ICCO Spokesman for Consumers, and finally the Minister himself.
4. At the first plenary session, there were three presentations. The first, entitled ***“The Importance of Sustainability”*** was given by the Hon. Ernest A. DEBRAH, (M.P.), Minister for Food and Agriculture of the Republic of Ghana. This was followed by ***“Sustainability Initiatives in Other Tropical Commodities”*** by Dr. Jean-Marc ANGA, Director – Economics and Statistics Division, ICCO; and ***“Sustainable Cocoa: Global Research & Development Efforts – Achievements”*** by Dr. Martin GILMOUR, Mars, on behalf of CAOBISCO.
5. In the second plenary session, there were three presentations. The first was delivered by Mr. Hope SONA EBAI, Secretary General of the Cocoa Producers’ Alliance entitled ***“Prospects for a Sustainable Cocoa Economy – a View from the Cocoa Producers’ Alliance”***. Drs. Anouk VAN HEEREN, Senior Consultant, CREM gave a presentation on ***“Prospects for a Sustainable Cocoa Economy – a View from an NGO”***; and finally, Mr. Ron OSWALD, General Secretary, IUF delivered a paper on ***“Prospects for a Sustainable Cocoa Economy – a View from Organized Labour”***.
6. One of the unique features of the Round Table meeting was its blending of participants from different parts of the cocoa chain. In particular there was strong attendance by NGOs with

an interest in cocoa, including Oxfam Novib, and they were most constructively involved in the discussions. In the third plenary session, Mr. Tony LASS MBE, BCCCA, gave a presentation entitled “*Sustainable Cocoa Economy: A Comprehensive and Participatory Approach*”, with reference to document CB/14/2. The document sets out the issues and process towards achieving a sustainable world cocoa economy. Mr. Lass’s presentation was also aimed at bringing participants to the same level of understanding of the various issues related to sustainability in the cocoa sector, in order to ensure a comprehensive and participatory approach as envisaged by the ICCO as facilitators.

7. On Day 2, three focus groups met simultaneously. These were the Focus Group 1 on “*Improving the Sustainability of Cocoa Growing – Actions by Cocoa Farmers*”; Focus Group 2 on “*Improving the Sustainability of Cocoa Growing, Commercialization and Processing – Actions by Governments*”; and Focus Group 3 on “*Improving the Sustainability of the Cocoa Economy – Actions by Private Sector Bodies in the processing, manufacturing and commercialization stages in the Cocoa Value Chain*”.

8. Each of the Focus Group meetings began with a series of 15 minute presentations by the major players, on ways in which they can improve the sustainability of the cocoa economy in their sectors.

9. In **Focus Group 1**, moderated by Mr. Idelfonso MEDINA, the presentations were given by Mr. Freddy AMORES, Manager, Programme Cafè-Cacao, Instituto Nacional Autónomo de Investigaciones Agropecuarias (INAP); Mr. A.K. DAPAAH, a Ghanaian farmer; Mr. NGO NKELLE Victor, Director General, SOWEFCU, Cameroon; Mr. ONG Seng Lee, a Malaysian farmer; Mr. Joshua OYEDELE, President, Ondo State Farmers’ Congress, Nigeria; Mr. Albert PUNGHAU, a Papua New Guinean cocoa farmer; Mr. Isidoro DE LA ROSA, CONACADO; Mr. Eimar SAMPAIO ROSA, Manager, Grupo M. Libanio, Brazil; Mr. Lucien TAPE DO, Bourse du Café et du Cacao, Côte d’Ivoire; Ms. Lorraine WALDROPT, Prism Agri Estates, Trinidad; Mr. I. WAYAN YASA, Indonesia; Ing. YUMA LOOLY, Chargé de Projets Cacao, Ministère de l’Agriculture, Democratic Republic of Congo; and Bishop AKOLGO, ISODEC, a Ghanaian NGO speaker.

10. In **Focus Group 2**, moderated by Madame ACQUAH ASSOUAN, the presentations were given by Mr. Enzo BARATTINI, Deputy Head of Unit, European Commission; M. DIAMOUTENE Alassane Zié, Directeur de Cabinet, Ministère de l’Agriculture, Côte d’Ivoire; Mr. Luis FACCO, Confederation of Small-Scale Farmers & Workers (CONTAG), Brazil; Mr. Eric ROSENQUIST, USDA; Mr. Michael NDOPING, Directeur Général, Office National du Cacao et du Café (ONCC); Mr. Carsten SCHMITZ-HOFFMANN, GTZ, Germany; Mr. Jimmy SIMATAB, Parliamentary Secretary, Papua New Guinea; Mr. Hagen STREICHERT, Bundesministerium Für Verbraucherschutz Ernährung und Landwirtschaft, Germany; and Mr. Christopher WUNDERLICH, Sustainable Commodity Initiative, Switzerland.

11. In **Focus Group 3**, moderated by Dr. Martin Gilmour, the presentations were given by Mr. David CROFT, Cadbury Schweppes; Mr. Nico DEBENHAM, Amajaro Trading Ltd.; Dr. Michelle END (BCCCA); Dr. Victor IYAMA, Cocoa Association of Nigeria; Mr. Hans JOEHR, Nestec Ltd; Ms Ursula MATHIS-KÜNHE, Barry Callebaut; Mr. Edward MILLARD, Rainforest Alliance; Mr. Jeff MORGAN, Mars Inc; Mr. Halim RAZAK, ASKINDO, Indonesia; Mr. Taco TERHEIJDEN, Cargill Ghana; Dr. Stephen WEISE, Sustainable Tree Crops Programme; Ms Gine ZWART, Oxfam Novib and

Ms. Catherine CASSAGNE, International Finance Corporation (IFC). The IFC presentation expressed the view that, in order to attract investment in the cocoa sector, the Round Table needed to establish some form of standards through its multi-stakeholder process. These standards would be useful tools on which financial/lending institutions could rely on when deciding whether to extend credit to companies engaged in cocoa activities. Another issue that was discussed was the need to promote sustainability in the mainstream cocoa chain, as well as for niche cocoa products.

12. The presentations stimulated active and useful discussions amongst the different stakeholders, facilitated by the Moderator. From the brainstorming sessions, each group developed a list of recommendations/areas for priority actions seen from their group's perspective. The recommendations of each of the focus groups are attached in **Annex 2**. These recommendations were then presented to the Plenary session on **Day 3** of the meetings by the Moderators of the focus groups to enable those who had not participated in a given focus group to express their views. These comments were included in a draft plan of action to achieve sustainability.

13. Amongst the recommendations highlighted were the need to adopt best agricultural practices with minimum harm to the environment; promote capacity building for farmers' organizations; expand markets for cocoa consumption; stimulate awareness among young people of cocoa cultivation; educate farmers on the utilization of cocoa by-products; create and enforce adequate laws and norms; develop a National Development Plan/ Inventory of cocoa resources; encourage investment in research, education and extension; promote processing and consumption in origin countries; enhance supply chain functioning; facilitate access to credit facilities; promote both mainstream and niche cocoa products; support research and application in pests and disease control, support actions for improved planting materials, improved soil fertility; and work towards objective standards for sustainable cocoa.

14. The draft synthesis of the Round Table was then presented to all participants in the plenary session on **Day 4** of the Round Table. There were further deliberations which resulted in a consensus document entitled "The Accra Agenda towards a Sustainable World Cocoa Economy". The "Accra Agenda" as it is simply known, provides a comprehensive framework on a list of priority areas for actions which are categorized under the headings of institutional framework; sustainable production, commercialization, processing and manufacturing, consumption; and the international dimension. The document is contained in **Annex 3** to this document.

15. It was generally agreed that the first meeting of the Round Table had made good progress through the engagement of stakeholders in an open and participatory approach towards a sustainable world cocoa economy. Participants expressed their wish to hold another Round Table meeting in approximately twelve months' time in another producing country, attracting an even wider audience. In summary, the excellent momentum achieved in the first meeting of the Round Table should be maintained.

**Annex 1****List of Participants**

TITLE	FIRST NAME	LAST NAME	POSITION	COMPANY/ORGAN
MR	NAPOLEON	ABALAKA		FEDERAL MINISTRY OF COMMERCE & INDUSTRY
MS	ISABELLE	ADAM	GENERAL SECRETARY	EUROPEAN COCOA ASSOCIATION (ECA)
MR	SOLOMON KOFI	ADDO		BARRY CALLEBAUT GHANA LTD
MS	AKUA	ADDO-BOADU		HATOF FOUNDATION DOX
MR	ADENIRAN	ADEDOJA		FARMERS DEVELOPMENT UNION (FADU)
MR	CHIEF	ADENIGBA		COCOA RESEARCH INSTITUTE OF NIGERIA
MR	MICHAEL	ADEYEMI		CENTRAL BANK OF NIGERIA
MR	ROBO	ADHUZE		COCOA INITIATIVE
MR.	AMONCHO	ADIKO		CENTRE NATIONAL DE RECHERCHE AGRONOMIQUE AGRO ECO FOUNDATION AND GHANA ORGANIC AGRICULTURE NETWORK
MR	SAMUEL NICHOLAS KWAME	ADIMADO ADJEI-GYAN	R & D MANAGER	KUAPA KOKOO
MR	AKA	AHONDJON		UNION OF COOPERATIVES(COCOA FARMERS)
MRS	KEHINDE	AJAO	SECRETARY	NATIONAL COCOA DEVELOPMENT COMMITTEE
MR	OLAJIDE	AKINOLA		DEPARTMENT OF AGRICULTURE,
MR	BERTRAND DIBY	AKO		IVORIAN FOOD AND TRADE ORGANIZATION
MR	C.R	ALAO		COCOA RESEARCH INSTITUTE OF NIGERIA
DR.	FRANKLIN MANU	AMOAH	DEPUTY E.D (COCOA), CRIG	CRIG
MR	FREDDY	AMORES		INIAP
MR	SAMUEL	ANNAN		
MR.	ERIC	ANTWI		COCOA PROCESSING COMPANY
MR.	ISAAC	ARPOH	NGO GHANA	
MS	COMFORT	ASANTE		ENVIRONMENT & DEVELOPMENT ASSOCIATION
MR.	CHARLES D.	ASANTE	PROCESSOR & MANUFACTURER	COCOA PROCESSING COUNTRY
MR.	FRANK ADU	ASANTE	RESEARCH & DEV. MANAGER	COCOA PROCESSING COMPANY
MR	THOMAS	ATOKRE		
MR	BROU NOEL	ATTA		BCC
MR	DANIEL	ATTIVOR		
MS.	MINA GRACE	AYIVOR	BILINGUAL SECRETARY	GHANA
DR	ISMAIL	AZHAR	DIRECTOR GENERAL	MALAYSIAN COCOA BOARD
MR.	FRANCIS	BAAH	RESEARCH SCIENTIST	COCOBOD
MR	ENZO	BARATTINI		EUROPEAN COMMISSION
MS	FLAVIA	BERNARDINI		CAOBISCO
MR	PHILIP	BETTS		ESCO UGANDA LTD
MR.	DANIEL	BOAKYE		BEEOSTAR GHANA LTD
MR	GEOGE KWADON	BOATENG		
MR.	S.A.	BOATENG	SECURITY OFFICER	PRIVATE SECTOR INITIATIVE
DR.	ROELAND	BOSCH	CIVIL SERVANT	NETHERLANDS
MS	CATHERINE	CASSAGNE		INTERNATIONAL FINANCE CORPORATION
MR	UGOCHUKWU	CHIMEZIRI	HEAD, COMMODITIES AND AGRICULTURE,	FINANCIAL STANDARD NEWSPAPER,
MR	ANDREAS	CHRISTIANSEN		HAMBURG COCOA & COMMODITY OFFICE GMBH
MR.	ANTHONY	CLEMENT	GENERAL MANAGER (OPS)	GHANA
MR	BONY	CLOVIS		FEDERATION FECANVICI
MR	ALDO	CRISTIANO		FERRERO TRADING LUX S.A.
MR	DAVID	CROFT		CADBURY SCHWEPES
MR	MARCO CICERO	DA SILVA		CONFEDEROA NACIONAL DOS TRABALHADORES NA AGRICLTURA

MS.	SUE	D'ARCY		MARS UK LTD
MR	DIRK	DE BRUIN		SITOS GROUP
MR	ISIDORO	DE LA ROSA		CONACADO
MR	NICO	DEBENHAM		ARMAJARO
MS	MARIE-CLAUDE	DEGNI-SEGUI		PERMANENT REPRESENTATION OF COTE D'IVOIRE TO INTERNATIONAL COMMODITY
MS.	CECILIA	DEI-ANANG	PUBLIC AFFAIRS MANAGER	GHANA NESTLE
MR	AMEDE	DJE		UNION OF COOPERATIVES(COCOA FARMERS)
MR	SAINT-CYR	DJIKALOU		PERMANENT REPRESENTATION OF CTE D'IVOIRE TO INTERNATIONAL COMMODITY
MR	TAPE	DO		BCC
MR	ERIC KOFI	DOE	AGRICULTURAL ECONOMICS AND AGRIBUSINESS DEPARTMENT,	COLLAGE OF AGRICULTURE AND CONSUMER SCIENCE, UNIVERSITY OF GHANA ,
MS	DINAH	DOTSE		HATOF FOUNDATION DOX
MR	SAMUEL	DOTSE		
MR	HOPE SONA	EBAI	SECRETARY GENERAL	COCOA PRODUCERS ALLIANCE
MR	AKNAN	EHTOOK		MINISTRY OF PLANTATION INDUSTRIES AND COMMODITIES
MR	OTUNBA	ELEBIYO		COCOA RESEARCH INSTITUTE OF NIGERIA
MS	MICHELLE	END		BCCCA
MR	PIERRE TSIMI	ENOUGA	SECRETAIRE EXECUTIF	CICC
MR	PIERRE	ETOA ABENA	CONSEILLER TECHNIQUE	ONCC
MR	STEVEN	FAIRBAIRN		CARGILL
MS	JULIE	FLOOD		CABI EUROPE-UK
MR	FELIX	GBANGBO		UNION OF COOPERATIVES(COCOA FARMERS)
MR	J	GILING		DUTCH COCOA
MR	MARTIN	GILMOUR	COCOA RESEARCH MANAGER	MARS INC
MR	YAYRA	GLOVER		YAYRA GLOVER LTD.
MR	ISAAC	GYAMFI		STCP COUNTRY MANAGER GHANA
MR	DANIEL	HOUSER		CONSERVACION & DESAROLLO CARLOS GUARDERAS
MR.	CHRISTOPHER	IDU	DIRECTOR -	COCOA DEVELOPMENT,
MS	AUGUSTA	IHAZA		CENTRAL BANK OF NIGERIA
MR	JUSTINUS	INDRO SURONO		INDONESIA ORGANIC ALLIANCE JL.
PROF	GERALD	IREMIREN		COCOA RESEARCH INSTITUTE OF NIGERIA
DR	VICTOR	IYAMA	PRESIDENT	COCOA ASSOCIATION OF NIGERIA,
MR	CHARLES	JIAGGE		CONWEB FOUNDATION
MR	HANS	JOEHR	CORPORATE HEAD AGRICULTURE	NESTEC LTD
MS.	VICTRESS	JOHNSON	SCIENTIFIC SECRETARY	COCOA RESEARCH INSTITUTE OF GHANA
DR	ROBERT	KAGBO	SENIOR AGRICULTURAL ADVISER	USAID WEST AFRICA
MR	SAMUEL	KANGAH		GAWU
DR	KARSTEN	KEUNECKE	MANAGING DIRECTOR	ASSOCIATION OF THE GERMAN CONFECTIONERY INDUSTRY
MR	ANNUAR	KHABAR		COCOA PRODUCERS ALLIANCE
MS	JEAN	KLARE		INDEPENDENT ARTIST
MS.	MELISSA	KNIGHT	DIRECTOR,	USAID OFFICE OF AGRICULTURE/ENVIRONMENT
MS	DESIRE	KOBRI		NESTLE IVORY COAST
MR.	N.K.	KOTEY	OFFICE MANAGER	GHANA
MR.	WILLIAM	KOTEY	GENERAL MANAGER	WIENCO GH LTD
MR	ALEXANDRE	KOUADIO		ARCC AUTORIT DE RGULATION DU CAF ET DU CACAO DE COTE D'IVOIRE
MR	KOUAME ANDRE	KOUAKOU		UNION OF COOPERATIVES(COCOA FARMERS)
MR	R.A.GUY CHARLES	KOUKOUNON		ORGANISATION IVOIRIENNE DU COMMERCE ET DE L'ALIMENTATION
MR.	DAVID	KPELLE	PROGRAMME DIRECTOR	WEST AFRICA WORLD WIDE FUND FOR NATURE (WWF)
MR	YAO	KRA - LL		UNION OF COOPERATIVES(COCOA FARMERS)

MR	KLUTSE	KUDOMOR		NESTLE CENTRAL & WEST AFRICA LTD
MS	JOSEPHINE	KUFFOUR-DUAH		
MR.	CHARLES	KUKAH	SENIOR RESEARCH MANAGER	GHANA COCOA BOARD
MR	MICHAEL	KWAKYE		CONWEB FOUNDATION
MR.	WILLIAM AMOAH	LARBI	PRESIDENT	GHANA WALKER HEALTH FOUNDATION
MR	TONY	LASS MBE	CHAIRMAN	
MS	ANNA	LAVEN		AMIDST
MR	YUMA	LOOLY	CHARGE OF PROJECTS	MINISTRY OF AGRICULTURE,
MR.	EMMANUEL	MAKENG KABONGO	FIRST SECRETARY	DEM. REP OF CONGO, GHANA
MR	DOUMBIA	MAMADOU		UNION OF COOPERATIVES(COCOA FARMERS)
DR	JOSE ANTONIO	MARTINEZ		COMISION NACIONAL DEL CACAO
MS	URSULA	MATHIS-KUHNE		BARRY CALLEBAUT SOURCING AG
MR	FRANÇOIS	MBARGA		SOCAMAK
MR	IDELFONSO	MEDINA		COMISION DEL CACAO
MR	NOEL	MELDGE ANUKME		IVORIAN ORGANISATION OF ALIMENTATION AND TRADE (ORICA)
MR	EDWARD	MILLARD		RAINFOREST ALLIANCE
DR		MISNAWI		INDONESIAN COFFEE AND COCOA RESEARCH INSTITUTE
MR	JEFF	MORGAN		M. & M.MARS
MR	HERMENT	MREMA		NATIONAL UNION OF COFFEE AGRIBUSINESSSES & FARM ENTERPRISES
MR	JOHN	MUWANGA MUSISI		Co-ORDINATOR-COCOA DEVELOPMENT PROGRAMME
MR	JONAS	MVA MVA		STCP COUNTRY MANAGER CAMEROON
MR	JEROME	MVONDO	DIRECTOR GENERAL	SODECAO
MR	IBRAHIM	NAIBBI		FEDERAL MINISTRY OF COMMERCE & INDUSTRY
MR	MICHAEL	NDOPING	DIRECTOR GENERAL	ONCC
MR	SAMUEL	NEGEDU	DIRECTOR	DEPARTMENT OF AGRICULTURE,
MR	VICTOR	NGOH NKELLE	DIRECTOR GENERAL	SOWEFCU
MR.	KOHI ANDI JEANNE	N'GORAN	RESEARCH SCIENTIST	CENTRE NATIONAL DE RECHERCHE AGRONOMIQUE
MR	DJE	NGORAN PAUL		UNION OF COOPERATIVES(COCOA FARMERS)
MR	MICHAEL	NKONU	LIAISON OFFICER	FAIRTRADE LABELLING ORGANISATION
MR.	GODWIN	NNANNA	ACCRA BUREAU CHIEF	BUSINESS DAY NIGERIA
MR.	STEPHEN	NYAME- YEBOAH	CHAIRMAN	GENERAL AGRICULTURAL WORKERS UNION OF GHANA
MR	GEORGE	OFSU- AMOANI		E. D. & F MAN GHANA LTD,
DR	AKINWALE	OJO		COCOA ASSOCIATION OF NIGERIA
MR	SAMUEL MBANG	OJU		
MR	CHRIS	OKAFOR		STCP COUNTRY MANAGER NIGERIA
MS	CATHERINE	OKOH		HATOF FOUNDATION
MS.	NKECHI	OKORONKWO	EDITOR (AGRICULTURAL DESK)	NEWS AGENCY OF NIGERIA
MR	SENG LEE	ONG	FARMER	
MR.	ISAAC	OPOKU	PROCESS TECHNOLOGIST	GHANA/WAMCO LTD
MR.	EMMANUEL ADEM	OPOKU	SENIOR RESEARCH MANAGER	GHANA COCOA BOARD
DR	FRANCES KOFI	OPpong		
MR	FRANCIS	OSEI		MERCHANT BANK(GHANA)LIMITED
MR	ISAAC	OSEI	CHIEF EXECUTIVE	GHANA COCOA BOARD
MR	YAW	OWUSU		CONSERVATION INTL
MR	ALBERT	OWUSU		TATLOCK LIMITED

MR.	G.K.	OWUSU	CHAIRMAN	SEED PRODUCTION UNIT, COCOBOD
MR.	ANTHONY	OWUSU ANGAL	FARMER	GHANA
MR	MICHAEL	OWUSU MANU		COCOA PRODUCERS ALLIANCE
MR.	JOSHUA	OYEDELE	PRESIDENT	ONDO STATE FARMERS' CONGRESS
MR	SJOERD	PANHUYSEN		HIVOS
MR	ANTONIUS	PASARIBU		ASKINDO INDONESIA COCOA ASSOCIATION (INCA)
MR	MACARTHUR	PAY-BAYEE		STCP COUNTRY MANAGER LIBERIA
MS	AMA	PEPPLE	PERMANENT SECRETARY	FEDERAL MINISTRY OF AGRICULTURE & WATER RESOURCES
MR	HANS	PERK		SOLIDARIDAD FOUNDATION
MR	YAO	POKOU		COORDINATEUR DU PROJET DE PRODUCTION DURABLE DE CACAO DURABLE
MR.	SAMUEL	POKU	CHIEF EXECUTIVE OFFICER	WEST AFRICAN BUSINESS ASSOCIATION
MR	ROBERT KWABENA	POKU KYEI		
MR	DAVID	PREECE		CADBURY SCHWEPPE PLC
MR	JONATHAN	PUES		OXFAM
MR	ALBERT	PUNGHOU	FARMER	
MR	NICK	RAKSTON- BROWN		
MR	HALIM	RAZAK	CHAIRMAN	ASKINDO INDONESIA COCOA ASSOCIATION (INCA)
MR	JAVIER	RICO PINTO		GTZ
MR	FRANCOIS	RUF		CIRAD
MR	W	RUTZ		DUTCH COCOA
MR	HARUNA	SAMAILA		COCOA RESEARCH INSTITUTE OF NIGERIA
MR	EIMAR	SAMPAIO ROSA	MANAGER	GRUPO M LIBANIO
MR.	ABDOULAYE	SANNI	PROGRAMME OFFICER	GHANA FUTURE FOUNDATION
MR.	KWAME	SARPONG	MANAGING CONSULTANT	OPTIMAL CONSULTANCY SERVICES LTD, GHANA
MR	PHILIPPE	SAS	STATE SECRETARIAT FOR ECONOMIC AFFAIRS	EMBASSY OF SWITZERLAND
MR	CARSTEN	SCHMITZ- HOFFMANN		DEUTSCHE GESELLSCHAFT FR TECHNISCHE ZUSAMMENARBEIT (GTZ)
MR	ZULHEFI	SIKUMBANG		ASKINDO INDONESIA COCOA ASSOCIATION (INCA)
MR	JIMMY	SIMATAB	PARLIAMENTARY SECRETARY	
MR	LUCAS	SIMONS		UTZ CERTIFIED FOUNDATION
MR	BALZ	STRASSER SCHOCH		PAKKA TRADE AG
MR	HAGEN	STREICHERT		FEDERAL MINISTRY OF CONSUMER PROTECTION, FOOD & AGRICULTURE
MS	YAYRA	TARQUAH		HATOF FOUNDATION DOX
MR	LAUATU	TAUTEA	CHIEF EXECUTIVE OFFICER	COCOA BOARD OF PNG
MR	RUUD	TEEPE		SITOS GHANA LTD
MR	TACO	TERHEIJDEN		CARGILL GHANA LTD
MR.	GEORGE	TEYE	AGRICULTURALIST	GHANA
MR.	PETER	THOMPSON		UK
MR	JORIS	TOTTE		OXFAM
MR	ANDRES	TSCHANNEN		PAKKA TRADE LTD
MR	WINFRED	TSE		
MS	ANOUK	VAN HEEREN	SENIOR CONSULTANT	CREM
MR	MARCEL	VERNOOIJ		MINISTRY OF AGRICULTURE, NATURE AND FOOD QUALITY
MR	MARTIN	VERSTEEG		SITOS GROUP
MS	GERALDINE	VERTALLIER		ECOM AGRO INDUSTRIAL CORP LTD
MS	CATHERINE	VOGEL		DEUTSCHE GESELLSCHAFT FR TECHNISCHE ZUSAMMENARBEIT (GTZ)
MS	LORRAINE	WALDROPT	FARMER	PRISM AGRI ESTATES COMPANY LIMITED

MR	CHARLES	WALI		FEDERAL MINISTRY OF AGRICULTURE & WATER RESOURCES,
MRS.	MARIE JEANNE	WAYIKANI UKURANGO	DIPLOMAT	DEM. REP OF CONGO, GHANA
DR	BÄRBEL	WEILIGMANN		HIVOS RAAMWEG
MR	STEPHAN	WEISE	REGIONAL MANAGER	SUSTAINABLE TREE CROPS PROGRAM (STCP)
MR	SAVIO	WERMASUBUN		BUSINESS WATCH INDONESIA
MR	PETER	WHITE		INTERNATIONAL FINANCE CORPORATION
MR	CHRISTOPHER	WUNDERLISH		UNCTAD
MR	WAYAN	YASA	FARMER	INDONESIAN COCOA BOARD
MR.	OKYERE	YAW AMSAH	NGO GHANA	
MR	ARSENE	YEBOUE		TRADER SIDEPA-UIREVI
MR	ROBERT	ZEHNDER		EUROPEAN COCOA ASSOCIATION (ECA)
MS	GINA	ZWART		OXFAM NOVIB



## FOCUS GROUP 1

### GUIDELINES FOR ACTIONS BY COCOA FARMERS TO IMPROVE THE SUSTAINABILITY OF COCOA GROWING

#### Economic Sustainability

- remunerative cocoa prices
- credit for cocoa farmers
- adoption of good agricultural practices and efficient use of farm resources
- value addition to cocoa beans/by-products
- new markets/local consumption
- price volatility/risk management mechanism
- good cocoa bean quality would fetch better prices
- strengthen transfer of innovation to farmers and involving farmers in the development of such innovations – extension services
- strengthen scientific research and its adoption with the involvement of farmers
- mechanization of some farm operations to reduce cost
- increase labour efficiency through better management practices as cost of labour is high at the moment
- to reduce taxes imposed by governments (national and in consumer countries) so that farmers will benefit especially from the profit made on the end products of cocoa
- develop and strengthen an efficient supply chain to increase the margin received by the farmer
- establish value added and margin of each stakeholders in the chain
- compensate farmers for helping to reduce green house gas emission and sustaining the environment by way of financial payment from carbon trade, subsidies and development aid

#### Environmental Sustainability

- adoption of best agricultural practices to lead to improvement in soil fertility and efficient use of land resources
- adoption of pest and disease resistant cocoa variety, integrated pest management, optimum fertilizer use, low use of pesticides and chemical fertilizers to reduce environmental impact
- use of shade to improve the ecosystem
- niche market, organic farming and Fair-trade

## **Social Sustainability**

- land ownership problems
- strengthen farmers organization for sharing of ideas
- prevent the worst forms of socially unacceptable farm practices e.g. child labour and slave labour
- ageing of current cocoa farmers (averaging 60 years) is a concern; therefore there is the need to encourage the educate youth to get involve in all sector of cocoa activities e.g. farming, design of cocoa farming implement

## **Recommendations**

1. price beyond control of farmers; need international effort to achieve balance between world demand and supply
2. establish price support mechanism at national level would be helpful
3. appropriate adoption of best agricultural practices leads to minimum environmental impact and improvement in soil fertility and efficient use of land resources lead to environmental sustainability
4. education and training for farmers
5. mechanisation of some farm processes
6. government support services : credit; extension agents; r & d, infrastructure improvements
7. improvements in economic and environmental sustainability leads to social sustainability
8. capacity building of farmers' organizations
9. expand markets for cocoa consumption, e.g. organic, single origin, fair trade
10. government should institute credit facilities for farmers and farmers' groups should also initiate effort to access credit
11. efforts should be made to introduce the innovations on cocoa by-products to farmers
12. create new markets and sensitize local consumption
13. stimulate awareness among young people in cocoa cultivation and other related activities
14. prevent the worst forms of child labour
15. governments institute policy for easy acquisition of land for cocoa cultivation
16. focus on gender issues such as women in agriculture and rights of women as they sometimes constitute the main workers in many of the activities of cocoa production
17. set up a "sustainability fund" to finance initiatives to attain sustainability in cocoa economy

## **FOCUS GROUP 2**

### **GUIDELINES FOR ACTIONS BY GOVERNMENTS TO IMPROVE THE SUSTAINABILITY OF THE COCOA ECONOMY**

Role of governments: “To promote a favourable environment for all stakeholders to work together towards a sustainable cocoa economy, at the local, national and regional levels”

*Guidelines for actions:*

#### **At the Institutional level**

- Create and enforce adequate laws and norms
- Develop a National Development Plan / Inventory of cocoa resources
- Facilitate inventory of existing sustainability initiatives and evaluate their relevance to the cocoa sector
- Coordinate action at national and international levels

#### **At the Producer level**

1. Facilitate capacity building and technology transfer
2. Promote good agricultural practices to increase productivity and quality in a manner that respects environment and social standards
3. Encourage diversification for alternative sources of income
4. Promote production and manufacturing practices which are socially and environmentally sound

#### **At the Consumer level**

1. Promote processing and consumption in origin countries
2. Explore new markets in emerging economies
3. Enhance supply chain functioning

#### **Other actions**

1. Facilitate access to affordable credit
2. Promote investment in research, education and extension
3. Facilitate the implementation and communication of impact assessment of actions towards a sustainable cocoa economy

## **FOCUS GROUP 3**

### **GUIDELINES FOR ACTIONS BY PRIVATE SECTOR BODIES IN THE PROCESSING, MANUFACTURING AND COMMERCIALIZATION STAGES IN THE COCOA VALUE CHAIN**

#### **Current Situation**

There are sustainability issues along the supply chain

- Low productivity/inefficient production, quality issues
- Inadequate incomes for many farmers
- insufficient education/training of good agricultural practices
- Insufficient/weak farmer organization
- Poor health standards, access to potable water
- Inefficiencies in supply chain
- Lack of transparency in information
- Limited access to credit – high risk in cocoa
- Lack of care for biodiversity and environment
- Lack of land tenure for farmers
- Insufficient enabling environment
- Cases of inappropriate labour supply and conditions

#### **Elements for Improvement – Production side**

- Increase sustainable productivity (including diversification) and rural transformation
- Training for farmers, education for all in the community
- Apply social standards/eliminate the worst forms of child labour, forced labour and trafficking
- Limit environmental and biodiversity degradation
- Support research and application: pests and diseases control (IPM), improved planting materials, improving soil fertility
- Improve and increase farmers organizations
- Learn from other commodity initiatives and other country's experiences
- Remunerative income for cocoa farmers
- Support local private sector in providing services (inputs, nurseries, etc)

#### **Elements for Actions – Consumption side**

- Meet the changing expectations of consumers – needs and preferences
- Introduce cocoa/chocolate to new consumers (developing markets, cocoa producing countries)
- Get beyond niche market and focus on mainstream market
- Support research in health benefits
- Support compliance with applicable laws and regulations

- Is a universal code for cocoa possible? – (move from successful projects/schemes to mainstream practices)
- Traceability as an important element

### **Essential Parameters for new initiatives**

- Partnerships/Processes must include all relevant stakeholders in a neutral way
- It is a long term operation
- It will lead to increased rural incomes
- It should apply to mainstream cocoa
- Work towards objective standards

## THE “ACCRA AGENDA”

### TOWARDS A SUSTAINABLE WORLD COCOA ECONOMY

The “Accra Agenda” towards a Sustainable World Cocoa Economy was developed through a Round Table Meeting which was held at the International Conference Centre in Accra, Ghana from 3-6 October 2007 with the generous sponsorship of the Ghana Cocoa Board and the Ministry of Agriculture, Nature and Food Quality of the Netherlands. The ICCO facilitated the preparation and running of the Meeting together with the Ghana Cocoa Board.

There were more than 200 participants in the Round Table Meeting from 25 countries, spanning five continents. They included representatives from cocoa farmers, cooperatives, traders, exporters, processors, chocolate manufacturers, wholesalers, governmental and non-governmental organizations, financial institutions as well as donor agencies. The Round Table was conducted over four days in five plenary sessions and three focus groups, which comprised the farmers, the government and industry/civil society participants in each of the groups.

Consensus was achieved on the following priority areas for action:

#### ***Institutional Framework***

- Create and enforce adequate laws and norms amongst others on land tenure, labour laws, child labour, forced labour and trafficking, environmental legislation, and food safety;
- Develop a national cocoa development plan (supported by an inventory of cocoa resources) and align with rural transformation strategies;
- Facilitate an inventory of existing sustainability initiatives and evaluate their relevance to the mainstream cocoa sector;
- Improve access to markets for cocoa and cocoa products and facilitate trade;
- Facilitate access to affordable financial services;
- Promote investment in research and in knowledge transfer along the cocoa chain;
- Provide training for farmers and education for all in the community through extension services;
- Allow income-creation from new products and services based on available natural resources;
- Formulate and implement appropriate policies to address gender issues; and
- Develop and support an efficient market information system in producing countries.

#### ***Sustainable Production***

- Strive for remunerative prices and increased income for cocoa farmers, including consideration of the impact of fiscal policies;

- Promote the establishment and strengthening of effective cocoa farmers' and labour organizations;
- Promote production systems that conserve biodiversity and ecosystems;
- Develop and promote Good Agricultural Practices to increase productivity and quality in a manner that respects both the environment and social standards;
- Encourage diversification into alternative sources of income;
- Provide adequate infrastructure (roads, schools, hospitals, etc);
- Reduce losses due to pests and diseases by introduction of integrated pest management;
- Promote and support local services providing improved planting materials, fertilizers, pesticides, among others and provide related training;
- Mechanize farm operations to reduce costs where possible;
- Increase labour efficiency through better management practices;
- Develop a methodology to compensate farmers for helping to reduce greenhouse gas emission and sustaining the environment by way of financial payment for ecosystem services such as carbon trade, water management, subsidies and development aid; and
- Encourage the involvement of young adults in cocoa cultivation and other related activities due to the increasing age of current cocoa farmers.

#### ***Sustainable Commercialization***

- Develop and strengthen an efficient supply chain to increase the margin received by farmers;
- Maintain an enhanced cocoa quality through cocoa marketing systems;
- Improve and support traceability in the value chain; and
- Reduce exposure to price volatility through appropriate mechanisms.

#### ***Sustainable Processing and Manufacturing***

- Introduce innovations in cocoa products and by-products;
- Promote further processing and manufacturing in origin countries; and
- Reduce carbon footprint and invest in energy efficient technologies.

#### ***Sustainable Consumption***

- Formulate and implement strategies to meet the changing expectations of consumers;
- Inform consumers on cocoa production and cocoa farmers' concerns;
- Increase consumption in mainstream markets and develop consumption in emerging economies including in origin countries;
- Expand niche markets (certified cocoa, fine or flavour, single origin among others);
- Support research into nutritional and health benefits of cocoa and cocoa products; and
- Support research into the environmental and social benefits of cocoa.

### ***International Dimension***

- Ensure compliance with international regulations and coordinate actions at national and regional levels;
- Enhance the use of a wide range of resources for the cocoa sector and consider mechanisms for financing initiatives to achieve sustainability in the cocoa economy; and
- Strive for transparency in cocoa markets through international cooperation towards a sustainable world cocoa economy.

### ***Next Steps***

Participants to the Round Table would like to continue to operate in an open and participatory approach. They expressed the view that encouraging progress had been made during this first Round Table, but much remains to be done before the world cocoa economy could be considered as sustainable.

Participants strongly proposed holding a further Round Table meeting in about 12 months' time in another cocoa producing country. ICCO was invited to consider facilitating this (once agreed by ICCO Council) and to develop a concrete agenda, inviting stakeholders.

It was considered very important to maintain the momentum of this initiative in the coming months, leading toward the second Round Table Meeting on a Sustainable World Cocoa Economy.

Accra, 6 October 2007