Living Income

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What is Living Income
Clean drinking water and sanitation
Decent housing
Adequate clothing and footwear
Infrastructure
A nutritious low-cost diet
Social security schemes and basic social services
Savings to ensure economic resilience
Living Income ≠ Living Wage
Smallholder Variables

Costs
Smallholder Variables

Costs

Revenue

• Land Size
• Yield
• Farm Gate Price
Smallholder Variables

Costs
Revenue
Household Composition
Smallholder Variables

Costs
Revenue
Household Composition
Income Diversification
Three questions

- Where are we now
- Where do we need to be
- How do we get there
Where are we now

Côte d'Ivoire

Ghana

absolute poverty

poverty
Where do we need to be?
How do we get there?

- Reinforce the discussion on Living Income within all stakeholder groups
- To identify a common consensus on a definition of ‘living income’, within the short term. To this end, there is a need for all parties to contribute available data towards better and more coordinated understanding of whether smallholders can and are making a living income from cocoa.
How do we get there?

• Increase transparency of roles of all actors to achieve Living Income
• Recognise that achieving Living Income is a challenge that goes beyond the cocoa-value chain, and is a broader rural/agriculture issue, with inter-crop parity carefully ensured to avoid production distortions and price impacts.
How do we get there?

• To identify critical levers to increase farmers income, that can be integrated into current activities and programmes of actors, thereby not requiring new programmes.
Critical Levers

- Increased yields and quality
- Income diversification
- Increased transparency / role of governments in providing infrastructure and services
- Innovative approaches to ensure better price-mechanisms
- Strengthen the Farmer Voice
- Scale of farms & models of aggregation of smallholders, and land tenure security
Questions?

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