

# Living Income

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# What is Living Income



**Clean drinking water and sanitation**



**Decent housing**



**Adequate clothing and footwear**



**Infrastructure**



**A nutritious low-cost diet**



**Social security schemes and basic social services**



**Savings to ensure economic resilience**

# Living Income $\neq$ Living Wage

# Smallholder Variables

## Costs

# Smallholder Variables

**Costs**

**Revenue**

- **Land Size**
- **Yield**
- **Farm Gate Price**

# Smallholder Variables

Costs

Revenue

Household Composition

# Smallholder Variables

Costs

Revenue

Household Composition

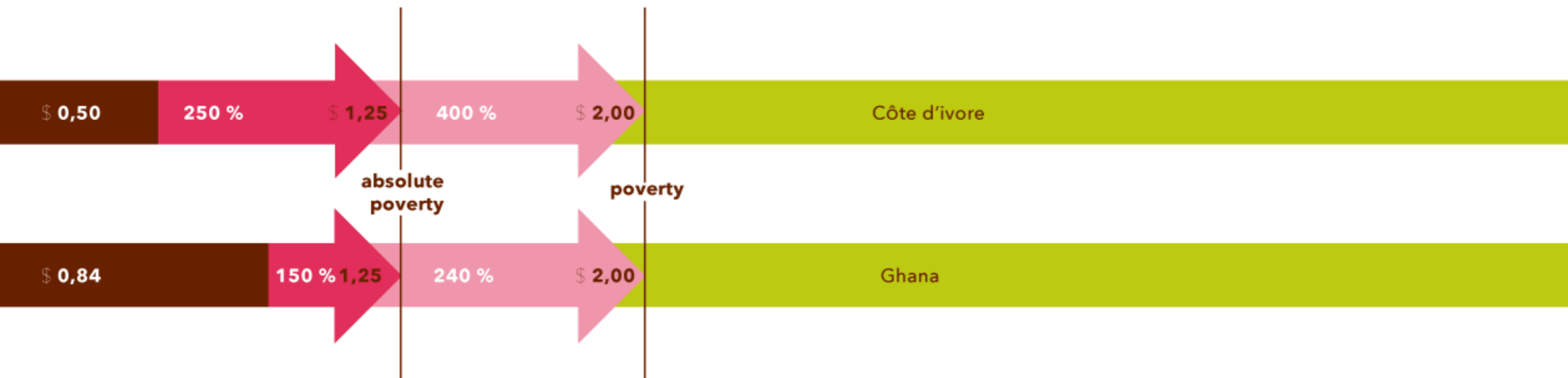
Income Diversification



# Three questions

- Where are we now
- Where do we need to be
- How do we get there

# Where are we now



# Where do we need to be?



# How do we get there?

- Reinforce the discussion on Living Income within all stakeholder groups
- To identify a common consensus on a definition of 'living income', within the short term. To this end, there is a need for all parties to contribute available data towards better and more coordinated understanding of whether smallholders can and are making a living income from cocoa.

# How do we get there?

- Increase transparency of roles of all actors to achieve Living Income
- Recognise that achieving Living Income is a challenge that goes beyond the cocoa-value chain, and is a broader rural/agriculture issue, with inter-crop parity carefully ensured to avoid production distortions and price impacts.

# How do we get there?

- To identify critical levers to increase farmers income, that can be integrated into current activities and programmes of actors, thereby not requiring new programmes.



# Critical Levers

- Increased yields and quality
- Income diversification
- Increased transparency / role of governments in providing infrastructure and services
- Innovative approaches to ensure better price-mechanisms
- Strengthen the Farmer Voice
- Scale of farms & models of aggregation of smallholders, and land tenure security

# Questions?

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