PREPARATORY MEETING ON ANNEX “C”
OF THE INTERNATIONAL COCOA AGREEMENT, 2010
Maritim Hotel Berlin, Berlin, Germany, 21 April 2018

REPORT OF THE PREPARATORY MEETING ON ANNEX “C”
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OPENING OF THE MEETING

1. The Preparatory Meeting of the Ad Hoc Panel on Annex C of the International Cocoa Agreement (ICA), 2010 was opened by its Chairman, Mr Ed Seguine of Seguine Cacao Cocoa & Chocolate Advisor, United States of America.

ADOPTION OF AGENDA

2. The draft agenda contained in document FFP/5/1 (Fine/Flavour Panel) was adopted.

INTRODUCTION AND RATIONALE FOR THE MEETING

3. The Executive Director, Dr. Jean-Marc Anga, recalled that the purpose of the meeting was to discuss the recommendations of the Expert Working Group on Fine or Flavour Cocoa (EWG-FF) as contained in the documents FFP/5/2 and FFP/5/3. He urged participants to engage in a critical and constructive debate on the existing modus operandi of the FFP so as to adopt a consensual methodology for the future meetings of the FFP. He concluded that the new format and the non-automatic listing of exporting countries in Annex C should further strengthen market confidence in the fine or flavour cocoa sector.

PRESENTATION ON THE CURRENT MODUS OPERANDI OF THE ICCO AD HOC PANEL ON FINE OR FLAVOUR COCOA AND ON THE WAYS TO IMPROVE IT

4. The Chairman of the Ad Hoc Panel provided a general overview of the current modus operandi of the FFP, emphasizing its shortcomings and recalling its earlier recommendations made to the International Cocoa Council in September 2015.

PRESENTATION ON THE NEW MODUS OPERANDI OF THE AD HOC PANEL

5. The Chairman of the EWG-FF, Dr. Darin Sukha, recalled the mandate of the group of experts which was to review the current modus operandi of the Ad Hoc Panel on Fine or Flavour Cocoa (FFP) and to harmonize the format of the country dossiers to be submitted to the FFP. He stated that by doing so, the credibility and the work of the FFP would be strengthened.

6. Dr. Sukha then proceeded to introduce the documents FFP/5/2 and FFP/5/3. The first one contained a working definition of fine or flavour cocoa while the second outlined the template to be followed by countries submitting a dossier to support their inclusion in Annex C of the ICA, 2010.

DISCUSSIONS AND RECOMMENDATIONS OF THE MEETING

7. With reference to the document FFP/5/2, the Secretariat was requested to explicitly mention that the document was only a working document and would be subject to amendments following the discussions taking place. No other comments were received from participants on the content of the document.

8. With reference to the document FFP/5/3, the following amendments were agreed:
To edit the title of the document to specify that the document contains “requirements for the submission” rather than “guidelines for the submission”;

To clarify which information can be considered as optional or mandatory in the dossier;

To be specific in the denomination of “brands” used under Cocoa processing and marketing;

To revise the French version of the document in which the terminology “Cacao fin” rather than “Cacao fin et aromatique” could cause confusion.

9. The Executive Director and the Chairman of Ad Hoc Panel reaffirmed that all the countries interested in being listed in Annex C, without exception, would have to submit dossiers for consideration; and that the current International Cocoa Agreement did not make a distinction between fine or flavour cocoa. As a result, and unless the ICA, 2010 was amended, the FFP could not distinguish between the two types of cocoa beans.

10. Concerns were expressed with respect to the length of the country dossier and the deadline for submission. It was agreed that the dossiers would be submitted to the Secretariat within six months; and no limits were set on the length of the country dossiers. However, an Executive Summary of no more than 50 pages in English should be included and the rest of the dossier included in an accompanying annex.

11. The revised approved versions of the documents FFP/5/2 and FFP/5/3 will be re-issued by the Secretariat as FFP/5/2/Rev.1 and FFP/5/3/Rev.1, respectively.

OTHER BUSINESS

12. There were no items of other business.

DATE AND PLACE OF THE NEXT MEETING

13. The participants agreed to adopt the following agenda:

October 2018 at the latest: submission of an English version of a pre-dossier to the ICCO Secretariat;

November 2018: The Ad Hoc Panel will meet in Ecuador to undertake a preliminary review of the pre-dossiers and convey their initial remarks to the relevant countries. The Panel will also agree on a final revision of the document FFP/5/3/Rev.1;

March/April 2019: Assessment of the final country dossiers by the Ad Hoc Panel. The date and venue of such meeting is to be confirmed, most probably alongside the regular meetings of the ICCO Council and subsidiary bodies.
ANNEX

LIST OF PARTICIPANTS

A. MEMBERS OF THE AD HOC PANEL

Chairman
1. Mr. Edward S. Seguine Seguine Cacao Cocoa & Chocolate Advisors, United States of America

Members
2. Mr. Pierre Costet Valhrona, France
3. Mr. Francisco Gomez Casa Luker, Colombia
4. Dr. Darin Sukha Cocoa Research Unit, Trinidad and Tobago
5. Mr. Stephen Yaw Opoku Cocoa Research Institute, Ghana
6. Dr. Christina Rohsius Rausch Schokoladen, Germany
7. Mr. Freddy Amores Independent, Ecuador

B. EXPERTS FROM INTERESTED COUNTRIES

Colombia
8. Mr. Federico Gomez Innovation Director, CasaLuker, Colombia

Costa Rica
9. Mr. Oscar Brenes Gámez Cocoa Expert, Ministry of Agriculture and Irrigation, Costa Rica

Côte d’Ivoire
10. Mr. Kone Dossongui Groupe Atlantique, Côte d’Ivoire

Ecuador
11. Mrs. Jessica K Hurtado Embassy of Ecuador in UK
12. Mr. Luis Valverde Managing Director, FrescoEcuador, Ecuador
13. Mr. Francisco Miranda President, ANECACAO, Ecuador
14. Mr. Juan Pablo Zuñiga President, ANECACAO, Ecuador
15. Mrs. Maria Eugenia Aviles Advisor to the Ambassador, Embassy of Ecuador in UK
16. Mrs. Karina Ortiz Technician, Ministry of Agriculture, Ecuador
17. Mr. Víctor Orellana President, ANECACAO, Ecuador
18. Mrs. Jenny Lalama Minister, Embassy of Ecuador, Germany

Dominican Republic
19. Mr. José Antonio Martinez in charge of International Relations, National Cocoa Commission, Dominican Republic
20. Mr. Emills Tapia National Cocoa Comission, Dominican Republic
21. Mr. Idelfonso Medina  
   Director of the Cocoa Department, Ministry of Agriculture, 
   Dominican Republic

22. Ms. Kisha Rodriguez  
   Member, National Cocoa C ommission, Dominican Republic

**Honduras**

23. Mrs. Carolina Morales Cruz  
   First Secretary, Embassy of Honduras, Germany

**Germany**

24. Dr. Torben Erbrath  
   Director, Association of the German Confectionery Industry 
   (B SDI), Germany

25. Mrs. Bianca Keilbach  
   in charge of International Affairs, BMEL, Germany

**Madagascar**

26. Mr. Philippe Fontayne  
   Vice-Président, Conseil National du Cacao, Madagascar

27. Mr. Thomas WENISCH  
   Membre, Conseil National du Cacao, Madagascar

28. Mr. Ruffin SAMBANY  
   Secrétaire Exécutif, Conseil National du Cacao, Madagascar

29. Mr. Eric Ranaivosoa  
   Membre, Conseil National du Cacao, Madagascar

**Malaysia**

30. Mrs. Mariam Ilias  
   Under-Secretary, Ministry of Plantation Industries and 
   Commodities, Malaysia

31. Mr. Mohd Zamri A Ghani  
   Director of Regulation and Quality Control, Malaysian Cocoa 
   Board, Malaysia

**Nicaragua**

32. H.E. Mr. Orlando Solórzano  
   Minister, Ministry of Trade and Industry, Nicaragua

**Peru**

33. H.E. Mr. Elmer Schialer  
   Ambassador, Embassy of Peru, Berlin

34. Mr. José Antonio Cardenas  
   First Secretary, Embassy of Peru, Berlin

35. Mr. Carlos Dias Vargas  
   PNUD, Peru

36. Mr. Jose Gamarra  
   Peruvian Cocoa Alliance, Peru

**Switzerland**

37. Mr. Fabien Coutel  
   Cocoa Community Leader, Nestlé, Switzerland

**Trinidad and Tobago**

38. Mr. Leon Granger  
   CEO, CDCTTL, Trinidad and Tobago

39. Mr. Winston R. Rudder  
   Chairman, Cocoa development Company, Trinidad and Tobago

40. Mr. Sham Rampersad  
   President, CCMLSL, Trinidad and Tobago

**United States of America**

41. Dr. Maricel Presilla  
   Founder, IICCT, United States of America
42. Mr. John Kehoe  Director of Sustainability, Guittard Chocolate Company, United States of America

C. ICCO SECRETARIAT

1. Dr. Jean-Marc Anga  Executive Director
2. Dr. Michele Nardella  Director of Economics and Statistics Division
3. Mr. Yunusa Abubakar  Project Manager
4. Ms. Charlotte Martin  Senior Project Officer
5. Mr. Esteban Tinoco  Economist