



INTERNATIONAL COCOA ORGANIZATION
ORGANISATION INTERNATIONALE DU CACAO
MEЖДУНАРОДНАЯ ОРГАНИЗАЦИЯ ПО КАКАО
ORGANIZACION INTERNACIONAL DEL CACAO



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PREPARATORY MEETING ON ANNEX "C" OF THE INTERNATIONAL COCOA AGREEMENT, 2010 Maritim Hotel Berlin, Berlin, Germany, 21 April 2018

REPORT OF THE PREPARATORY MEETING ON ANNEX "C" OF THE INTERNATIONAL COCOA AGREEMENT, 2010

(21 APRIL 2018)

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OPENING OF THE MEETING

1. The Preparatory Meeting of the *Ad Hoc* Panel on Annex C of the International Cocoa Agreement (ICA), 2010 was opened by its Chairman, Mr Ed Seguine of *Seguine Cacao Cocoa & Chocolate Advisor*, United States of America.

ADOPTION OF AGENDA

2. The draft agenda contained in document FFP/5/1 (Fine/Flavour Panel) was adopted.

INTRODUCTION AND RATIONALE FOR THE MEETING

3. The Executive Director, Dr. Jean-Marc Anga, recalled that the purpose of the meeting was to discuss the recommendations of the Expert Working Group on Fine or Flavour Cocoa (EWG-FF) as contained in the documents FFP/5/2 and FFP/5/3. He urged participants to engage in a critical and constructive debate on the existing *modus operandi* of the FFP so as to adopt a consensual methodology for the future meetings of the FFP. He concluded that the new format and the non-automatic listing of exporting countries in Annex C should further strengthen market confidence in the fine or flavour cocoa sector.

PRESENTATION ON THE CURRENT *MODUS OPERANDI* OF THE **ICCO** *AD HOC* PANEL ON FINE OR FLAVOUR **C**OCOA AND ON THE WAYS TO IMPROVE IT

4. The Chairman of the *Ad Hoc* Panel provided a general overview of the current *modus operandi* of the FFP, emphasizing its shortcomings and recalling its earlier recommendations made to the International Cocoa Council in September 2015.

PRESENTATION ON THE NEW MODUS OPERANDI OF THE AD HOC PANEL

- 5. The Chairman of the EWG-FF, Dr. Darin Sukha, recalled the mandate of the group of experts which was to review the current *modus operandi* of the *Ad Hoc* Panel on Fine or Flavour Cocoa (FFP) and to harmonize the format of the country dossiers to be submitted to the FFP. He stated that by doing so, the credibility and the work of the FFP would be strengthened.
- 6. Dr. Sukha then proceeded to introduce the documents FFP/5/2 and FFP/5/3. The first one contained a working definition of fine or flavour cocoa while the second outlined the template to be followed by countries submitting a dossier to support their inclusion in Annex C of the ICA, 2010.

DISCUSSIONS AND RECOMMENDATIONS OF THE MEETING

- 7. With reference to the document FFP/5/2, the Secretariat was requested to explicitly mention that the document was only a *working document* and would be subject to amendments following the discussions taking place. No other comments were received from participants on the content of the document.
- 8. With reference to the document FFP/5/3, the following amendments were agreed:

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- To edit the title of the document to specify that the document contains "requirements for the submission" rather than "guidelines for the submission";
- To clarify which information can be considered as optional or mandatory in the dossier;
- To be specific in the denomination of "brands" used under Cocoa processing and marketing;
- To revise the French version of the document in which the terminology "Cacao fin" rather than "Cacao fin et aromatique" could cause confusion
- 9. The Executive Director and the Chairman of *Ad Hoc* Panel reaffirmed that all the countries interested in being listed in Annex C, without exception, would have to submit dossiers for consideration; and that the current International Cocoa Agreement did not make a distinction between fine or flavour cocoa. As a result, and unless the ICA, 2010 was amended, the FFP could not distinguish between the two types of cocoa beans.
- 10. Concerns were expressed with respect to the length of the country dossier and the deadline for submission. It was agreed that the dossiers would be submitted to the Secretariat within six months; and no limits were set on the length of the country dossiers. However, an Executive Summary of no more than 50 pages in English should be included and the rest of the dossier included in an accompanying annex.
- 11. The revised approved versions of the documents FFP/5/2 and FFP/5/3 will be re-issued by the Secretariat as FFP/5/2/Rev.1 and FFP/5/3/Rev.1, respectively.

OTHER BUSINESS

12. There were no items of other business.

DATE AND PLACE OF THE NEXT MEETING

- 13. The participants agreed to adopt the following agenda:
 - October 2018 at the latest: submission of an English version of a pre-dossier to the ICCO Secretariat;
 - November 2018: The Ad Hoc Panel will meet in Ecuador to undertake a preliminary review of the pre-dossiers and convey their initial remarks to the relevant countries. The Panel will also agree on a final revision of the document FFP/5/3/Rev.1;
 - March/April 2019: Assessment of the final country dossiers by the Ad Hoc Panel. The date and venue of such meeting is to be confirmed, most probably alongside the regular meetings of the ICCO Council and subsidiary bodies.

ANNEX

LIST OF PARTICIPANTS

A. MEMBERS OF THE AD HOC PANEL

Chairman

1.	Mr. Edward S. Seguine	Seguine Cacao Cocoa & Chocolate Advisors, United States of
		America

Members

2.	Mr. Pierre Costet	Valhrona, France
3.	Mr. Francisco Gomez	Casa Luker, Colombia
4.	Dr. Darin Sukha	Cocoa Research Unit, Trinidad and Tobago
5.	Mr. Stephen Yaw Opoku	Cocoa Research Institute, Ghana
6.	Dr. Christina Rohsius	Rausch Schokoladen, Germany
7.	Mr. Freddy Amores	Independent, Ecuador

B. EXPERTS FROM INTERESTED COUNTRIES

Colombia

8.	Mr. Federico Gomez	Innovation Director,	CasaLuker.	Colombia
0.	Will. I edelied dolliez	mino vacioni Director,	Cubullunci,	Coloniona

Costa Rica

Q	Mr. Oscar Brenes Gámez	Cocoa Expert, Ministry of Agriculture and Irrig	eation Costa Rica
7.	MI. Oscai Dielies Gaillez	COCOA EADOR. WHIISH VOI Agriculture and Hire	auon, Costa Nica

Côte d'Ivoire

10.	Mr. Kone Dossongui	Groupe Atlantique,	Côte d'Ivoire
10.	WII. IXOIIC DOSSOIIZUI	Groupe Tittantique,	

Ecuador

11.	Mrs. Jessica K Hurtado	Embassy of Ecuador in UK
12.	Mr. Luis Valverde	Managing Director, FrescoEcuador, Ecuador
13.	Mr. Francisco Miranda	President, ANECACAO, Ecuador
14.	Mr. Juan Pablo Zuñiga	President, ANECACAO, Ecuador
15	Mrs. Maria Eugenia Aviles	Advisor to the Ambassador, Embassy of Ecuador in UK
16.	Mrs. Karina Ortiz	Technician, Ministry of Agriculture, Ecuador
17.	Mr. Víctor Orellana	President, ANECACAO, Ecuador
18.	Mrs. Jenny Lalama	Minister, Embassy of Ecuador, Germany

Dominican Republic

19.	Mr. José Antonio Martinez	in charge of International Relations, National Cocoa Commission,
		Dominican Republic

20.	Mr. Emills Tapia	National Cocoa Comission, Dominican Republic
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21.	Mr. Idelfonso Media	a Director of the Cocoa Department, Ministry of Agriculture
<i>_</i> 1.	Wil. Idelionso Medi	a Director of the cocoa Department, within a your regimentary

Dominican Republic

22. Ms. Kisha Rodriguez Member, National Cocoa Comission, Dominican Republic

Honduras

23. Mrs. Carolina Morales Cruz First Secretary, Embassy of Honduras, Germany

Germany

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2/1	Dr. Torben Erbrath	Director, Association of the German Confectionery	Inductry
∠→.	Di. Toloch Elolan	Director, Association of the Octifian Confectionery.	muusu y

(BSDI), Germany

25. Mrs. Bianca Keilbach in charge of International Affairs, BMEL, Germany

Madagascar

26.	Mr. Philippe Fontayne	Vice-Président, Conseil National du Cacao, Madagascar
27.	Mr. Thomas WENISCH	Membre, Conseil National du Cacao, Madagascar
28.	Mr. Ruffin SAMBANY	Secrétaire Exécutif, Conseil National du Cacao, Madagascar
29.	Mr. Eric Ranaivosoa	Membre, Conseil National du Cacao, Madagascar

Malaysia

30.	Mrs. Mariam Ilias	Under-Secretary Ministry	y of Plantation Industries and
50.	IVIIS. IVIAITAIII IIIAS	Chaci Secretary, willist	y of finitudion industries and

Commodities, Malaysia

31. Mr. Mohd Zamri A Ghani Director of Regulation and Quality Control, Malaysian Cocoa

Board, Malaysia

Nicaragua

32. H.E. Mr. Orlando Solórzano Minister, Ministry of Trade and Industry, Nicaragua

Peru

33.	H.E. Mr. Elmer Schialer	Ambassador, Embassy of Peru, Berlin
34.	Mr. José Antonio Cardenas	First Secretary, Embassy of Peru, Berlin
35.	Mr. Carlos Dias Vargas	PNUD, Peru
36.	Mr. Jose Gamarra	Peruvian Cocoa Alliance, Peru

Switzerland

37. Mr. Fabien Coutel Cocoa Community Leader, Nestlé, Switzerland

Trinidad and Tobago

38.	Mr. Leon Granger	CEO, CDCTTL, Trinidad and Tobago
39.	Mr. Winston R. Rudder	Chairman, Cocoa development Company, Trinidad and Tobago
40.	Mr. Sham Rampersad	President, CCMLSL, Trinidad and Tobago

United States of America

41. Dr. Maricel Presilla Founder, IICCT, United States of America

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42. Mr. John Kehoe Director of Sustainability, Guittard Chocolate Company, United

States of America

C. ICCO SECRETARIAT

1.	Dr. Jean-Marc Anga	Executive Director
2	Dr. Michele Nardella	Director of Economics and Statistics Division
3	Mr. Yunusa Abubakar	Project Manager
4.	Ms. Charlotte Martin	Senior Project Officer
5	Mr. Esteban Tinoco	Economist