



# Agronomic challenges for productive and sustainable cocoa production: taking stock and perspectives

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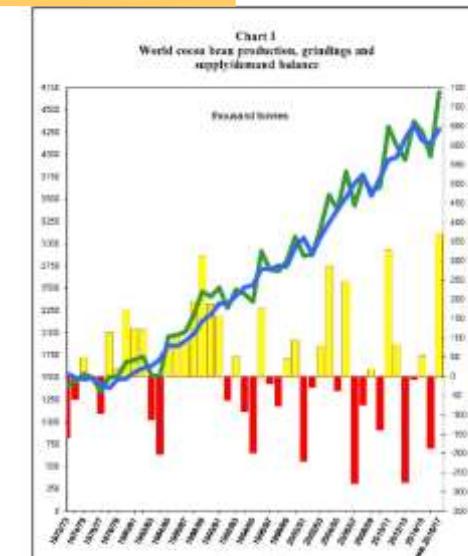
## What are the challenges for Agronomy ... and Producers?



## Some Challenges

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- To cope with an increasing demand
- To save and to enrich human, cultural heritages and know-how.
- To live decently on incomes from sustainable cocoa farms.
- To develop innovations to make cocoa cultivation more attractive for youth, more competitive and economically sustainable.



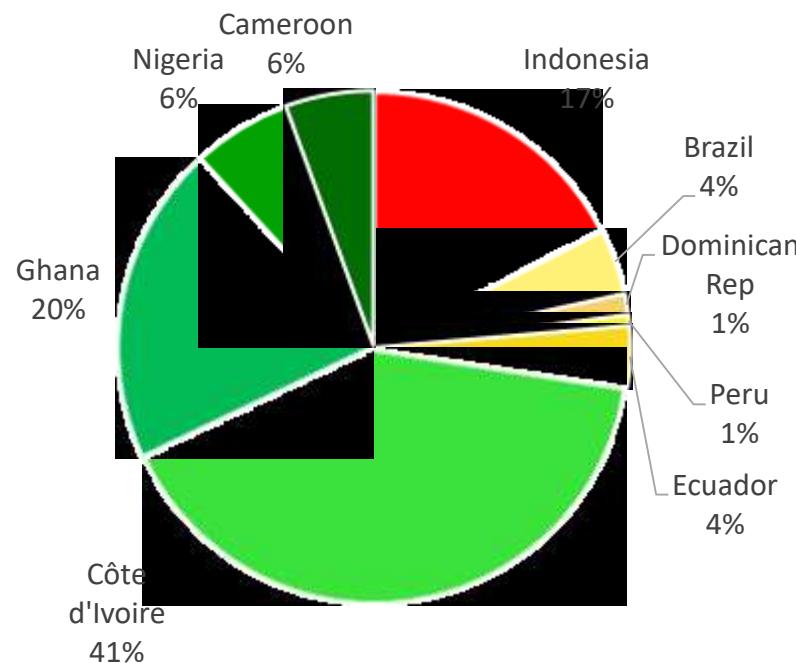
**4.5 millions farmers, 4.7 millions mT/year, 10 millions hectares: is it sustainable? (today, 1 mT = 2,000 US\$)**

**The farmers take always the right decision facing the situations and coping with the available reference(s)**

**It will probably not be possible to grow cacao everywhere due to land pressure, soils and climate constraints and lack of interest for agriculture matters giving low revenues**

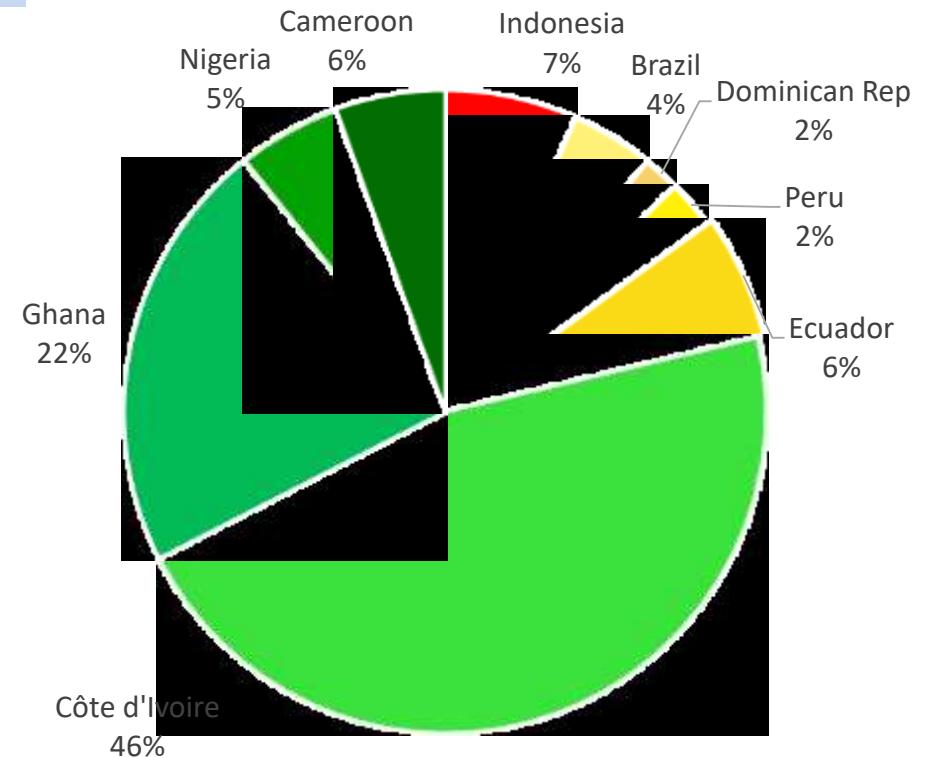
# Cocoa Producing World is changing

2006-2007: 3,379,000 mT



In 10 years: + 38%

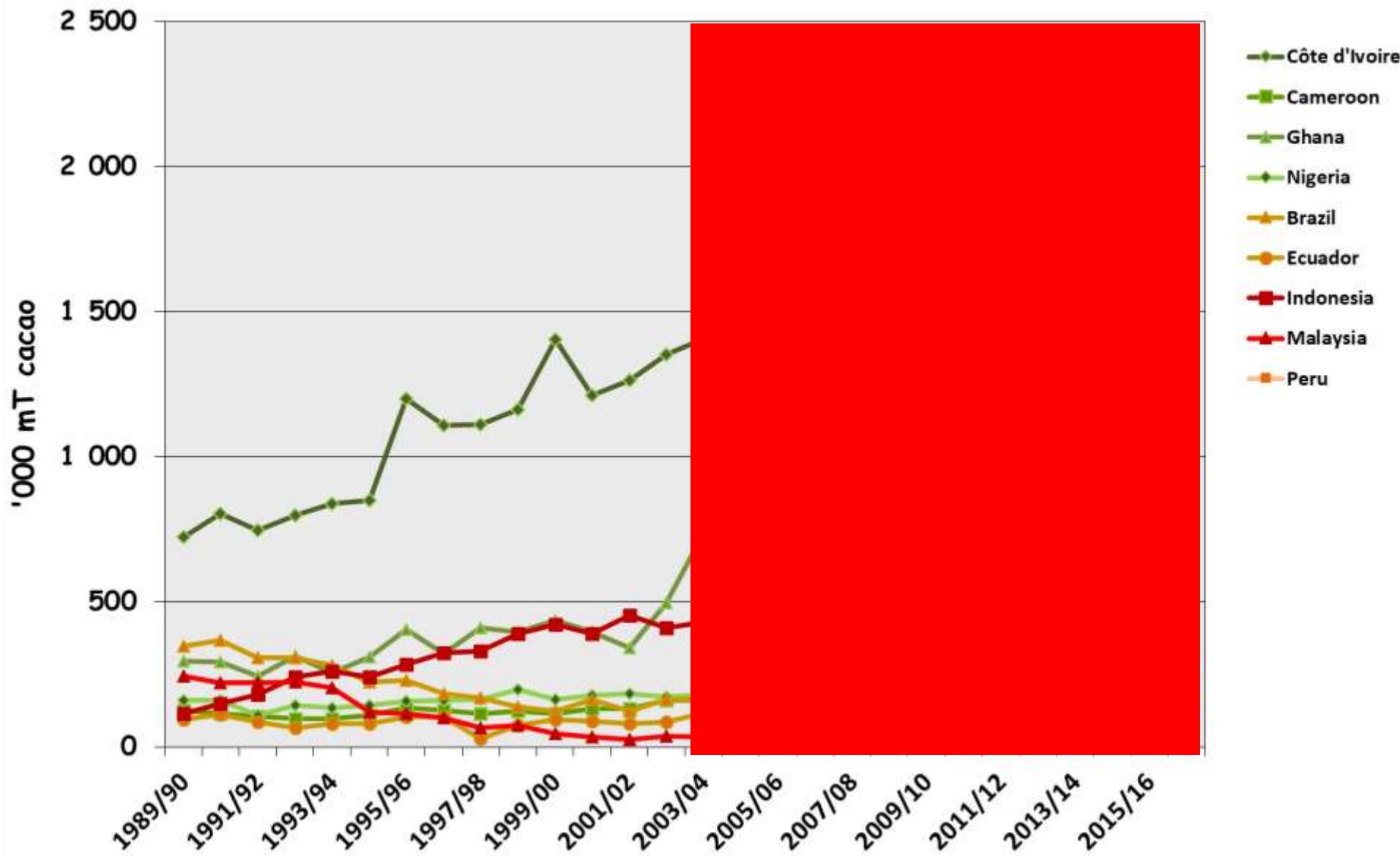
2016-2017: 4,700,000 mT



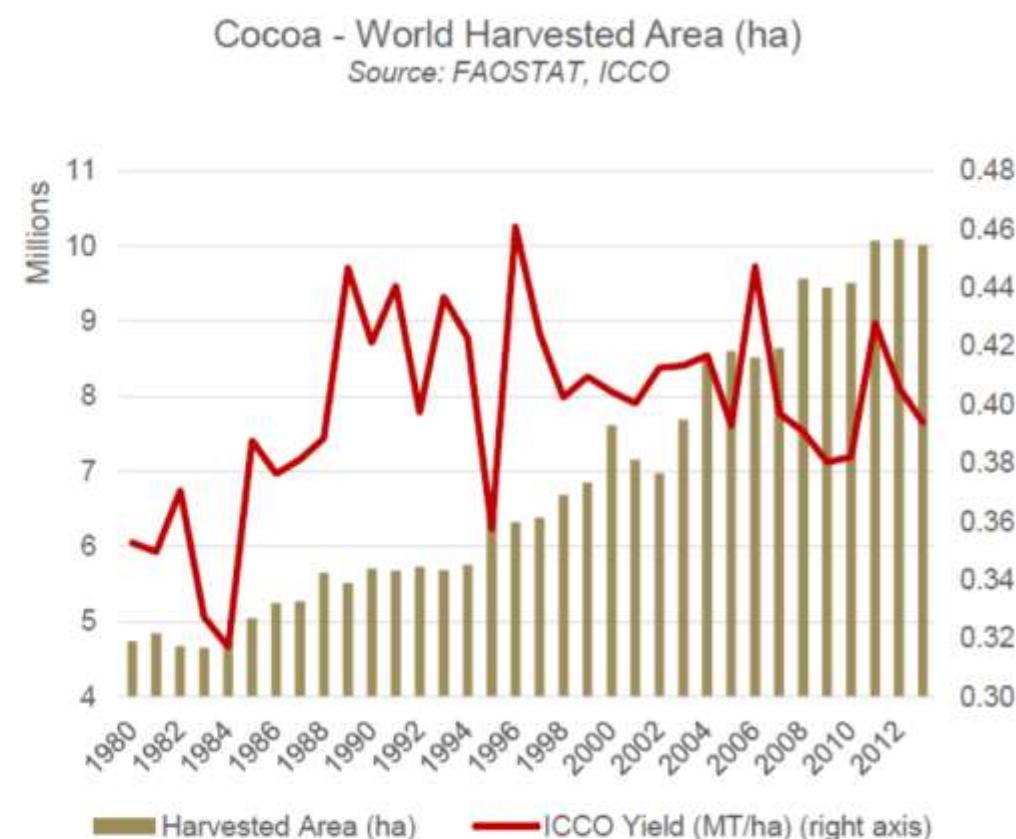
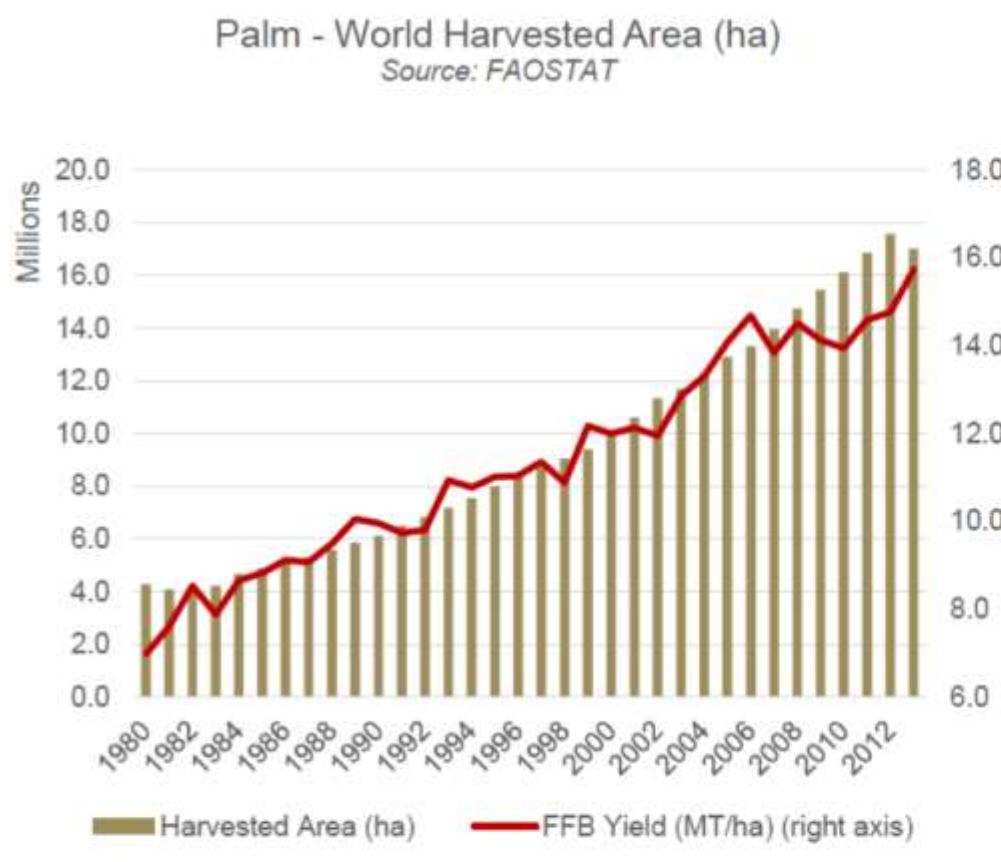
	2006-2007	2016-2017	
Africa	2336	3505	50,0%
Americas	409	757	85,1%
Asia & Oceania	585	379	-35,2%



## Evolution of productions in the major producing countries



# Comparing Yields and Surfaces Evolution



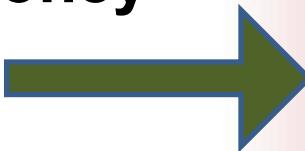
Yields have increased by more than 3x in last 30 years

- Over 30 years average yields have increased only marginally while planted area has risen steeply



## Two « opposite ways » yields from 1 to 50

Traditional  
**Produce better to  
get more money**



Innovative  
**Produce more to  
get more money**



What are the good responses, the right keywords?

***Yields, Climate change, Sustainable development, Dynamic or conservative Agroforestry systems, Environmental services and biodiversity, Livelihood conditions, secured revenues.***

Ecuador



Côte d'Ivoire



Indonesia



Haiti





High productive Estate



Brazilian Cabruca



Model of Extractivism



Traditional West African farm



Light shade and windbreaks with cover crop



Temporary shade with banana and *Gliricidia*



Full sun and fertigation system



Natural "permanent" shade

# Crop Management and climate impact



Different ways of pruning ... or not



Good water conditions ... and drought effect





Intercropping and "Agroforestry" models



# What we suppose or we think to know

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**“more than 90 % of 4,700,000 mT/year cacao is produced by smallholders”**



- Do we have reliable source(s) of data?
- What is the real cultivated area?
- What are the real yields and the sources of yield gaps?
- What are the impacts of pests and diseases?
- What kind of farms can we identify (structure, size, ...)
- What are the key elements of the farmers' choices?
- How to evaluate the impact of scientific progress?

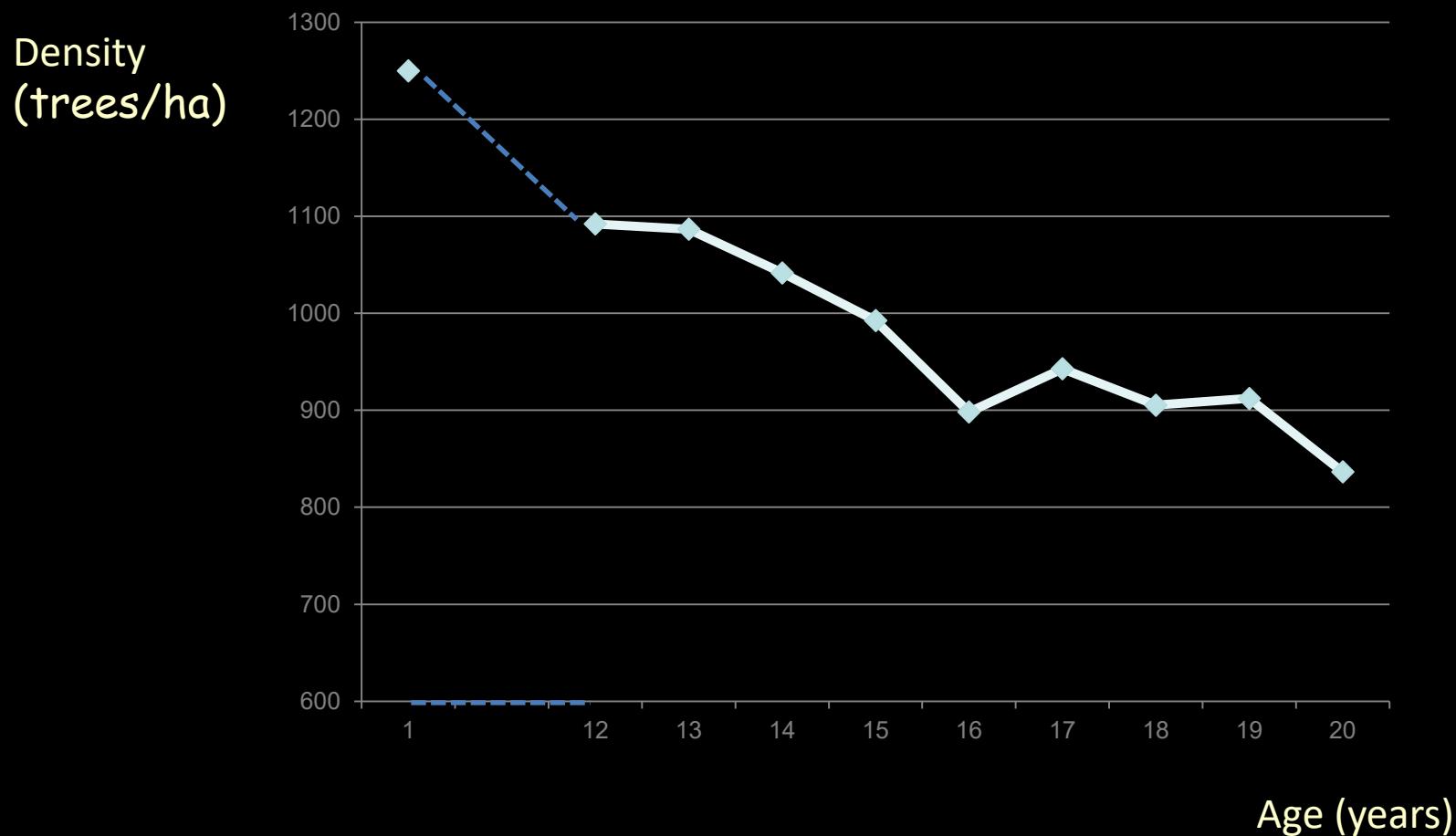
# **What we suppose or we think to know**

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- **Most of the fields are planted with hybrids' seedlings and give heterogeneous trees on fields**
  - It leads to competitions between trees and impact on density and use of natural resources and inputs (fertilizers)
  - Are grafted clones a advantage and one of the solutions ?
- **Is a productive cacao tree can really produce for more than 50 years?**
- **What about the lessons learnt from other fruits crops?**
  - The main genetic improvement criteria seemed widely based on the relation vigour/production: is it efficient?
  - Research on other fruit trees aimed at domesticating trees to reduce tree size, increase density and increase fruit loads together.

# Evolution of cacao trees density with ageing

**Example from a big estate (1.800 hectares) with hybrids**

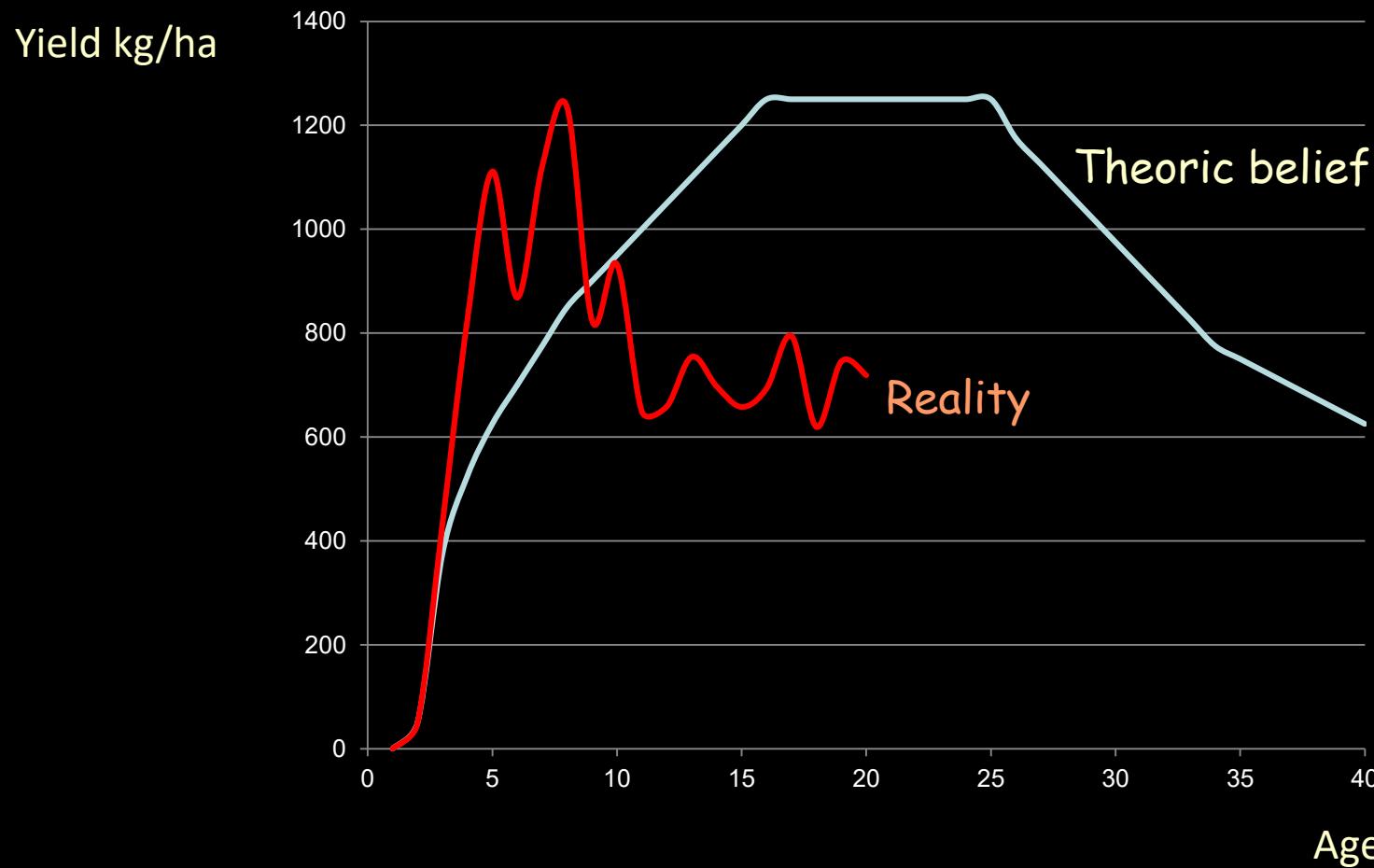


Density is decreasing with trees ageing.  
In most of cocoa plots, the older trees « survivors » became bigger, more vigorous but not necessarily the most productive ones.

They are also high consumers of water and nutrients.

# Evolution of production with tree ageing

Example from a big estate (1.800 hectares) with hybrids



The tree productivity optimum is reached between the 5<sup>th</sup> and 10<sup>th</sup> year after planting.

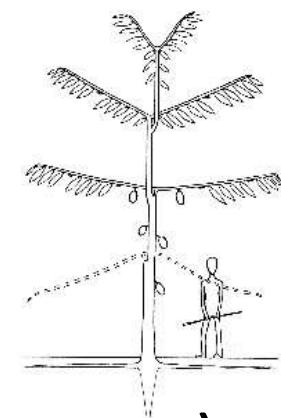
From the 10<sup>th</sup> year, due to high competition for light, water and natural nutrients, crop management has to be optimized to maintain a high level of productivity.

# To go forward, a short review of tools and methods to reduce yield gaps

With ageing, cacao plantations become less productive and more difficult to maintain.

The main reasons are:

- Gaps in productivity and high heterogeneity within plots;
- Genetic incompatibility and poor pollination efficiency;
- Poor resistance to pests and diseases;
- Bad control of vegetative development and architecture;
- Inadequate linkage with environment (soil, climate, shade, water).

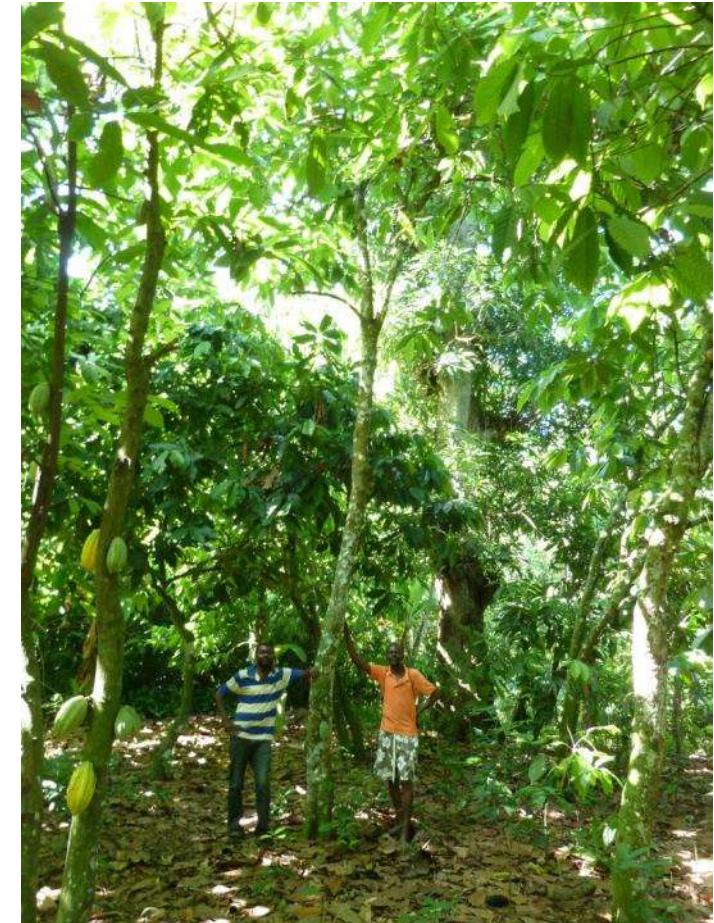


# ... and a few more questions to answer

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What are the real efficiencies of fertilisers, phytosanitary treatments, shade and water requirements onto huge undomesticated trees?

- T. cacao is a tree with an high imbalance between an important vegetative growth and a low fruit production (*carbohydrates allocation*).
- Are the cacao trees really uniform in behaviour and use of water and nutrients uptake ?
- At the end of the day, do we feed a timber-tree or a fruit-tree ?



# What we suppose or we think to know

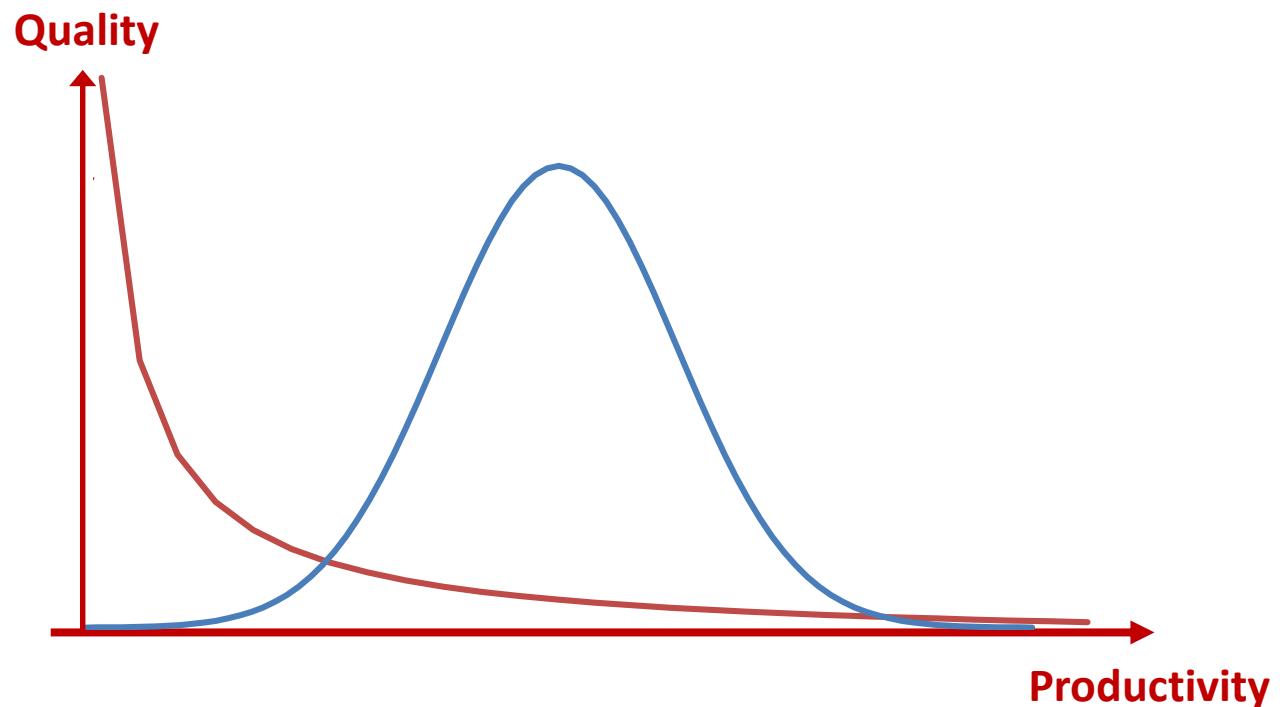
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## Relationship between Yield and Cocoa Beans Quality

Who knows about quality (organoleptic traits) and pods setting?

**Is cacao a very special  
fruit crop ?**

**Generally, in fruits crops  
Quality depends on sugars  
content and yields**



# To summarize: What we know from the fields

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## **Tree Productivity very variable:**

From 3 to 200 pods per tree

*World Average: ± 400 kg cacao/ha*

## **Production Costs very variable:**

From 100 to 5,000 USD/ha/year

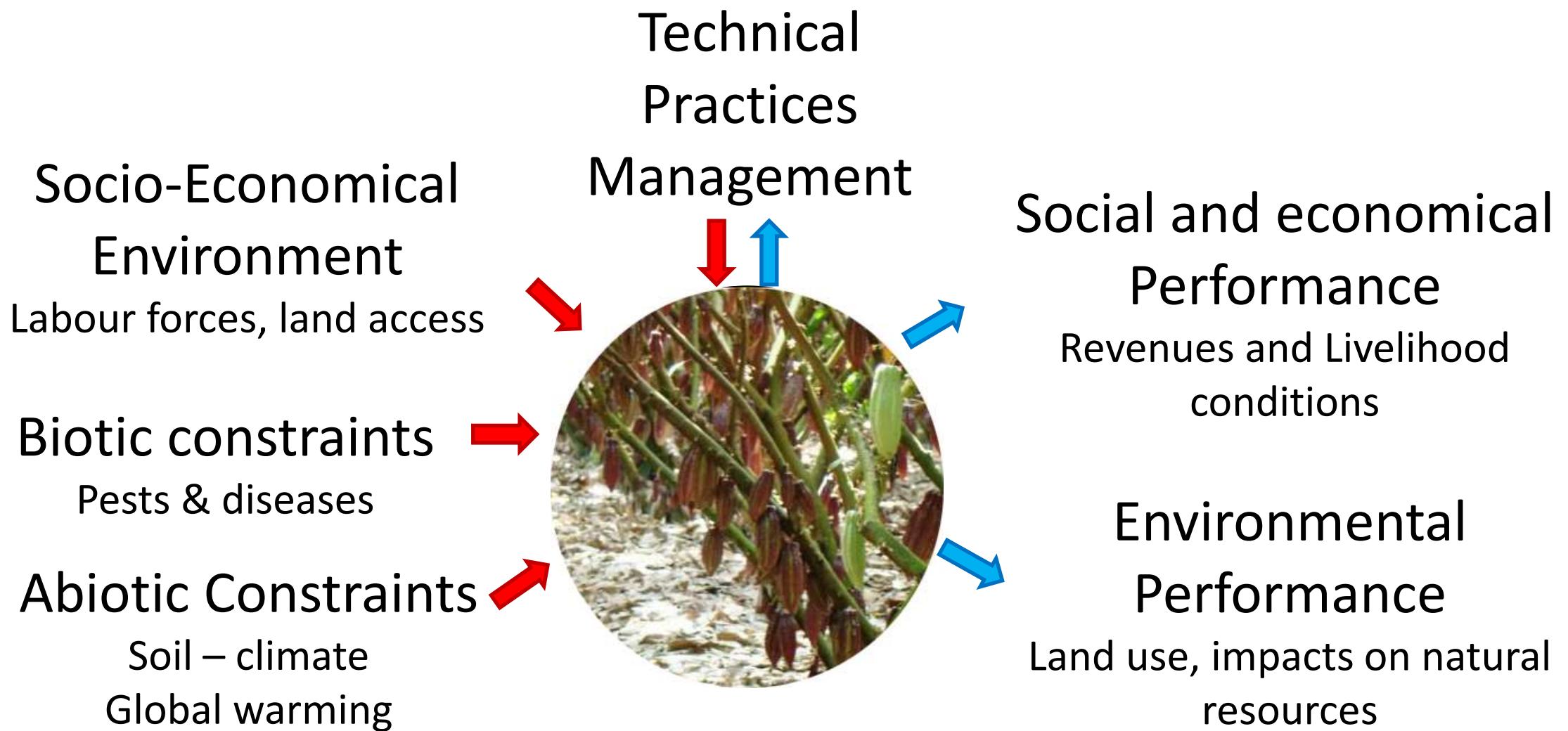
## **Technical knowledge very diverse:**

From picking pods to estate management



**It is time now to call into question dogmas and empiricism  
to go forward to cope with the new challenges for future  
to make cacao a profitable and sustainable fruit crop.**

# Many factors influence or can be influenced by cocoa cropping systems



# New criteria for genetic improvement ?

*Keywords: physiology, interaction with environment, domestication*

- A range of trees well adapted to the environment variability
- A better efficiency of PS and a better use of assimilates
- A better ability to use soils and climate resources in a context of an increasing climate change effect
- Smaller trees with shorter internodes easier to manage
- Tolerance – resistance – to pests and diseases



# Better management of trees

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- Make the 100% investment in planting fully productive
- Architecture and biomass: improving compromises
- Pruning: on the right place, on the right time
- Water use: limiting waste and managing competition
- Soil and fertilization: using formulas adapted for both soils and tree species (based on soil diagnostic and evolution)
- Integrated Pests and diseases control



# Improvement of farm management

- Choice of landscape, climate and soils environments
- Choice and availability of planting material with adapted densities and biomass management
- Diversify sources of incomes (associated trees and crops)
- Use of a set of -best or efficient?- practices based on a basket of references (fully documented models with costs- benefits studies).
- Identification of prerequisites to adopt innovations.
- Reinforcement in basic knowledge in economics (farmer = entrepreneur)

# Agronomy : next steps *Keywords: productivity, sustainability, profitability*

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## What is important ?

- To get 100% of productive cacao trees in farms
- To increase pods and productive units per hectare
- To facilitate farm management and labour organization
- To improve quantities **and** qualities



## Items to be improved

- ✓ Scientists to share experiences and to work more closer to farmers.
- ✓ To increase the basic knowledge on this fruit-tree named *T. cacao*.
- ✓ To better manage the biomass/density balance, soils, water and shade.
- ✓ To develop access to adapted genetic material and propagation methods.
- ✓ To get data on productive life cycle in cocoa crop systems.
- ....

To be continued



Thank you for your attention

