

Sustainability, Certification, Standards: Taking the Next Steps

By Loke Fong Han Senior Economist ICCO

Proliferation of Standards



Current Status

- Certifying Bodies
- United Nations: UNFSS
- CEN/ISO
- ICCO: 2 international workshops on certification; commissioned 2 studies
- National governments
- Company in-house sourcing own scheme
- All are aware but least of all, farmers unfortunately! They are supposed to implement and meet the requirements for the standards set.

A broad spectrum of very diverse smallholders

30 % of cocoa production certified but only 14% sold as certified as certified

Market Solution

interventio

lti-stakeholders'

achieving high level Medium – achieving

medium level

Low – meets minimum requirements for certification

Certification benchmark High Potential – better potential to meet low standards

UNORGANIZED FARMERS

70% of cocoa production uncertified Medium Potential – trainable, suitable with some potential

Low Potential – marginal, denegraded land

Very Low Potential - illiterate, old, ageing,

Very remote, inaccessible

Increasing cost of certification

Interventions are

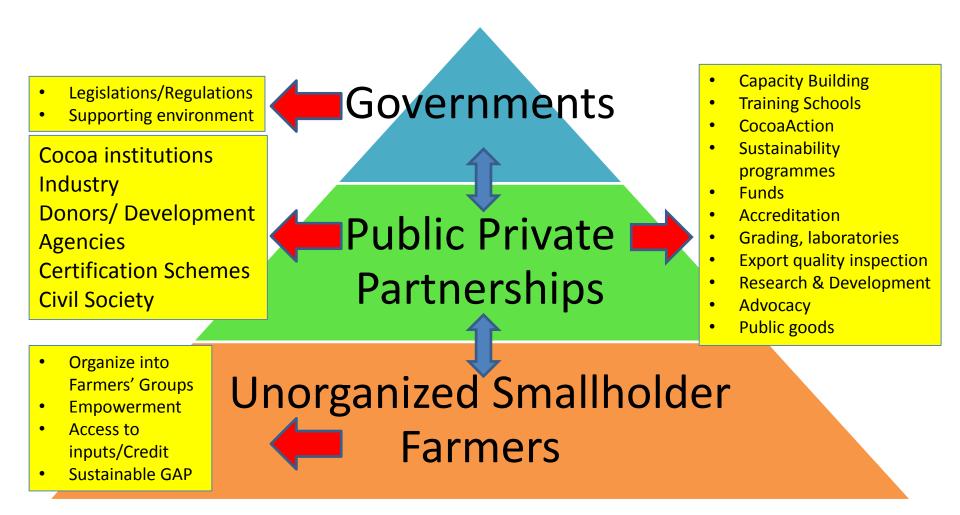
required to reach these

farmers

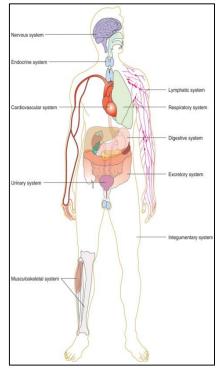
- Farmers are the least informed on the standards
- "How can I produce cocoa that meets the sustainability requirements and provide food, shelter for the household at the same time?"
- Therefore, any standard, certification, sustainability requirements have to present a viable business case for the farmer.
- Costs versus benefits question: Certification has to pay for itself
- Competition versus cooperation
- Premise would have to be, "How to meet the standards given these challenges/constraints?"

What next? - BUILDING BRIDGES

Stakeholders' Shared Responsibilities



Stakeholders in the Cocoa Value Chain

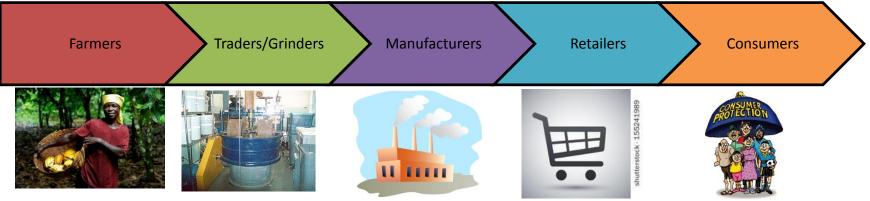


Stakeholders in the Cocoa Value Chain are like different parts of ONE body

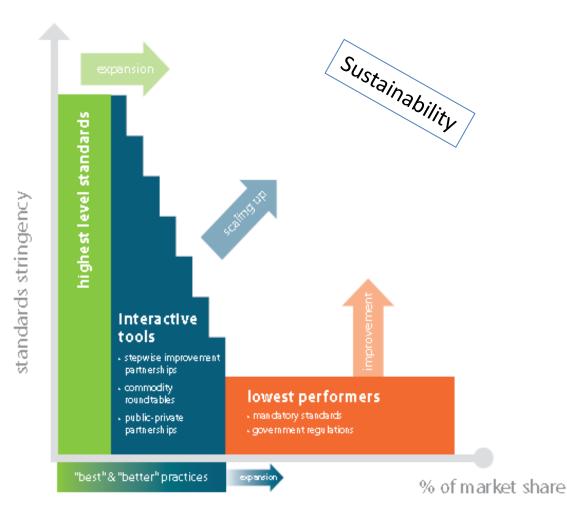
Similarly, farmers cannot say they will be able to function efficiently without the trader, manufacturer, retailer or consumer.

Every single part of the body have to continuously build each other up, encouraging and urging one another on to the benefit of the whole entire body.

Through mutual cooperation and support only then can the entire cocoa value chain meet its full potential towards sustainability.



Towards Sustainability



Source: "Towards Sustainability: The roles and limitations of Certification June 2012" Resolve, Inc



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THANK YOU

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